Quarterly Report to the Pennsylvania Public Utility Commission

For the Period
September 1, 2014 through November 30, 2014
Program Year 6, Quarter 2

For Pennsylvania Act 129 of 2008
Energy Efficiency and Conservation Plan

Prepared by Pennsylvania Electric Company and ADM Associates, Inc.

For

Pennsylvania Electric Company
Docket No. M-2012-2334392
January 15, 2015

Table of Contents

Acronyms

C&I	Commercial and Industrial
CATI	Computer-Aided Telephone Interview
CFL	Compact Fluorescent Lamp
Phase II	Cumulative Program/Portfolio Phase II Inception to Date (Phase II Savings)
Phase II-CO	Cumulative Program/Portfolio Phase II Inception to Date including Carry Over Savings from Phase I
Phase II-Q	Phase II verified gross savings from the beginning of Phase II + PYTD reported gross savings.
Phase II-Q-CO	Phase II verified gross savings from the beginning of Phase II + verified Carry Over Savings from Phase I + PYTD reported gross savings
CSP	Curtailment Service Provider
CVR	Conservation Voltage Reduction
CVRf	Conservation Voltage Reduction factor
DLC	Direct Load Control
DR	Demand Response
EDC	Electric Distribution Company
EE&C	Energy Efficiency and Conservation
EM&V	Evaluation, Measurement, and Verification
GNI	Government, Non-Profit, Institutional
HVAC	Heating, Ventilating, and Air Conditioning
ICSP	Implementation Conservation Service Provider
IQ	Incremental Quarter
kW	Kilowatt
kWh	Kilowatt-hour
LED	Light Emitting Diode
LEEP	Low-Income Energy Efficiency Program
LIURP	Low-Income Usage Reduction Program
M&V	Measurement and Verification
MW	Megawatt
MWh	Megawatt-hour
NTG	Net-to-Gross
PA PUC	Pennsylvania Public Utility Commission
PY5	Program Year 2013, from June 1, 2013 to May 31, 2014
PY6	Program Year 2014, from June 1, 2010 to May 31, 2015
PY7	Program Year 2015, from June 1, 2011 to May 31, 2016
PY8	Program Year 2016, from June 1, 2012 to May 31, 2017

PYX QX	Program Year X, Quarter X
PYTD	Program Year to Date
SEER	Seasonal Energy Efficiency Rating
SWE	Statewide Evaluator
TRC	Total Resource Cost
TRM	Technical Reference Manual

1 Overview of Portfolio

Pennsylvania Act 129 of 2008 signed on October 15, 2008, mandated energy savings and demand reduction goals for the largest electric distribution companies (EDCs) in Pennsylvania for Phase I (2008 through 2013). In 2009, each EDC submitted energy efficiency and conservation (EE&C) plans—which were approved by the Pennsylvania Public Utility Commission (PUC)—pursuant to these goals. The PUC established energy savings and demand reduction goals for Phase II (June 2013 through May 2016) of the Act 129 programs. Each EDC filed new EE&C plans with the PA PUC in late 2012 for Phase II. These plans were subsequently approved by the PUC in early 2013.

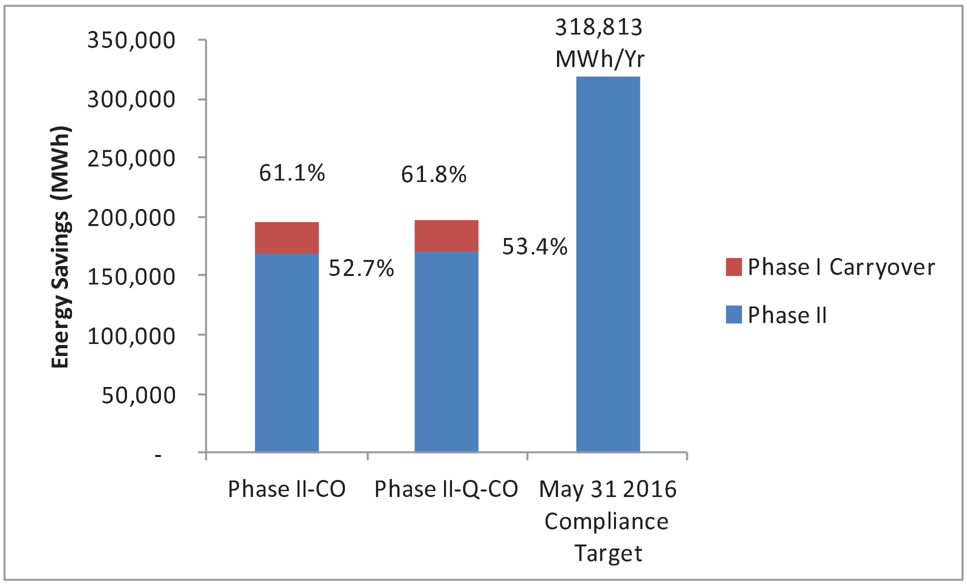
Implementation of Phase II of the Act 129 programs began on June 1, 2013. This report documents the progress and effectiveness of the Phase II EE&C accomplishments for Pennsylvania Electric Company (Penelec or Company) in the 2nd quarter of Program Year 6 (PY6), defined as September 1, 2014 through November 30, 2014, as well as the cumulative accomplishments of the programs since inception of Phase II. This report also includes the energy savings carried over from Phase I that will be applied towards the Company's savings compliance targets for Phase II. The Phase I carryover values as listed in this quarterly report are based on the Company's Final Phase I report to the Commission.

The Company's EM&V contractor, ADM Associates, is evaluating the programs, which includes measurement and verification of program savings.

1.1 Summary of Achievements

Penelec has achieved 52.7 percent of the May 31, 2016 energy savings compliance target, based on cumulative program inception to date (Phase II) reported gross energy savings[1], and 61.8 percent of the energy savings compliance target, based on Phase II-Q-CO[2] "(or Phase II-CO until verified savings are available for PY5) gross energy savings achieved through PY6Q2, as shown in Figure 1-1. (Phase II-Q)[3] is also shown in Figure **1-1**.

Figure 1-1: Cumulative Portfolio Phase 2 Inception to Date (Phase II) Energy Impacts



Penelec has achieved 20.6 MW of demand reduction through PY6Q2[4].

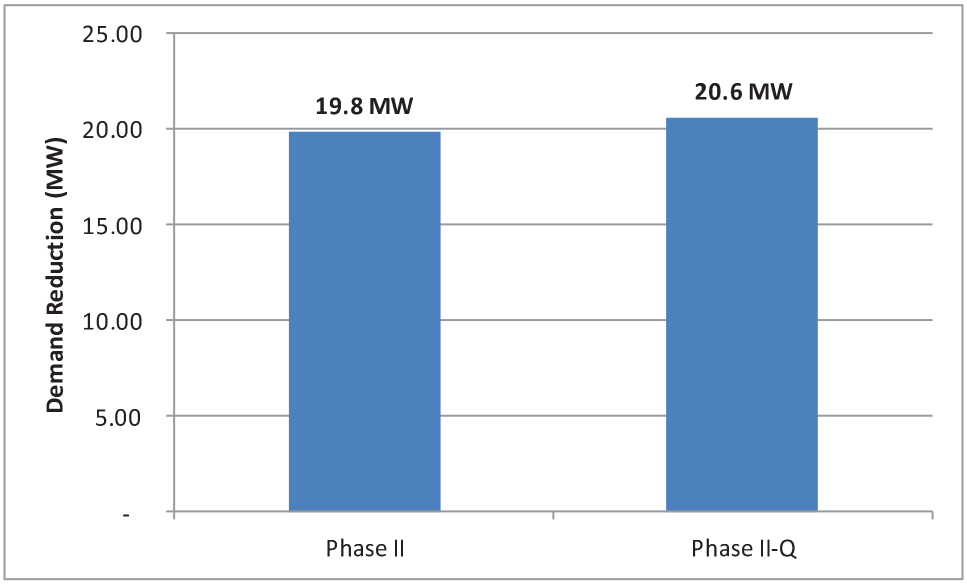
[1] Phase II Reported Gross Savings = Phase II Reported Gross Savings from the beginning of Phase II through the end of the current quarter. All savings reported as Phase II reported gross savings are computed this way.

[2] Phase II-Q-CO Gross Savings = Phase II verified gross savings from the beginning of Phase II including verified Carry Over Savings from Phase I + PYTD reported gross savings. The carryover portion of the Phase II-Q-CO Gross Savings listed herein is based on verified impacts reported in the Company's Final Phase I report to the Commission.

[3] Phase II-Q Gross Savings = CPITD Verified Gross Savings from the beginning of Phase II + PYTD Reported Gross Savings. This excludes Phase I carry over savings. All savings reported as Phase II-Q gross savings are computed this way. Phase II Verified Gross Savings will be reported in the annual report. For the first quarter of each program year, the Company reports Phase II-Q Gross Savings as Phase II Savings as verified savings will not be reported until November 15.

[4] There is no compliance target for demand reduction in Phase II.

Figure 1-2: Phase II Portfolio Demand Reduction



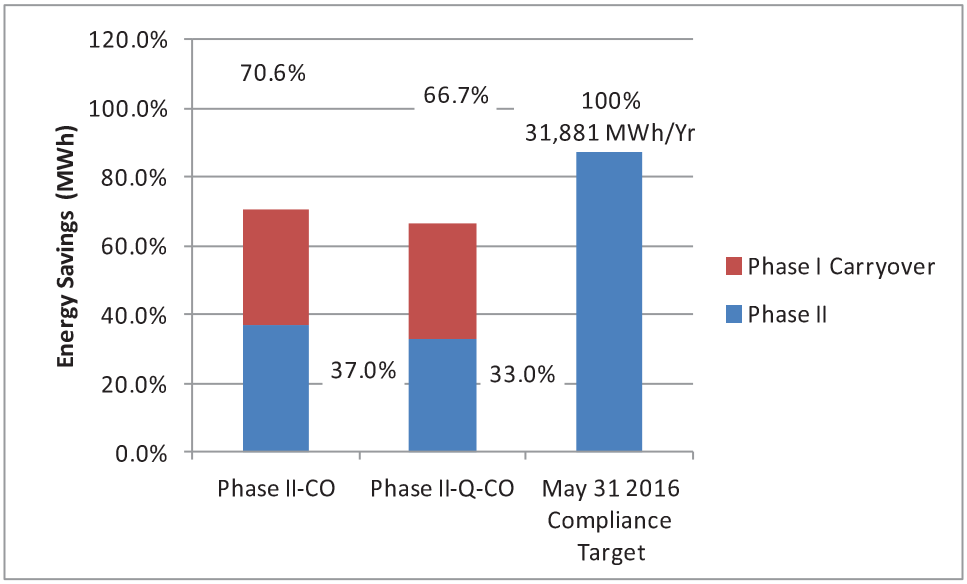
There are six broad groups of measures available to the low-income sector at no cost to the customer, compared to a total of 40 broad measure categories included in the Company's EE&C Plan. These groups of measures offered to the low-income sector therefore comprise 15.0% of the total measures offered. As required by the Phase II goal, this exceeds the fraction of the electric consumption of the utility's low-income households divided by the total electricity consumption in the Penelec territory which is 10.2%.[5] The Phase II reported gross energy savings achieved in the low-income sector is 26,103 MWh/yr[6]; this is 15.5% percent of the Phase II total portfolio reported gross energy savings. This exceeds the goal of 4.5% of the Phase II savings.

Penelec has also achieved 37.0% of the May 31, 2016, energy reduction compliance target for government, nonprofit and institutional sector, based on Phase II reported gross energy savings, and 66.7% of the target based on Phase II-Q-CO gross energy savings achieved through PY6Q2, as shown in Figure 1-3.

[5] Act 129 includes a provision requiring electric distribution companies to offer a number of energy efficiency measures to low-income households that are "proportionate to those households' share of the total energy usage in the service territory." 66 Pa.C.S. §2806.1(b)(i)(G). The Company's Act 129 EE&C Plan includes hundreds of distinct measures that are consolidated into 128 archetypal measures and 40 broad measure categories. For low-Income reporting purposes, six of these 40 broad measure categories are offered at no cost to the Company's low-income residential customers.

[6] These estimates are extrapolated from official PY5 verified results, which were calculated through participant surveys.

Figure 1-3: Government, Nonprofit, and Institutional Sectors



1.2 Program Updates and Findings

- **Appliance Turn-in:**
  Residential participation is tracking to PY6 forecasts. Penelec continues to market the program through bill inserts, television commercials, newspaper advertisements, and internet advertisements. Over 1,900 appliances were picked up and recycled during PY6Q2.

- **Energy Efficient Products:**
  Program continues to track ahead of goal in Penelec primarily due to POS lighting sales and the consumer electronics program.

- **Home Performance:**
  New Construction: During the quarter we continued to promote and recruit program participants by having training sessions and a builder breakfast. We continued program promotions such as the articles in At Home in Berks Magazine.

  Online Audit: Penelec continues to send Energy Conservation Kits to customers as a result of completing an Online Audit. During PY6Q2, over 550 kits were delivered to Penelec customers.

  Comprehensive Audit: Penelec continues to recruit new contractors into program and market program to customers. Penelec also continues to host bi-monthly program webinars with contractors to go over best practices and program updates.
  Behavior Modification: Customers continue to receive Home Energy Reports with energy savings tips. Customers in select Penelec counties received a Home Energy Report promoting the WARM program during this time period.

Opt-in Kits: During PY6Q2, over 13,000 Opt-In Kits were shipped to customers in Penelec upon enrollment into the program.

Schools Kits: The "Energized Guyz" was performed in elementary schools across Penelec and corresponding curriculum sent to the schools.

- **Low Income / WARM:**
  The Program continued its marketing efforts to identify and reach income-qualified customers in the Penelec territory during PY6Q2.

  WARM Extra Measures/WARM Plus: One heat pump water heater Installation was completed in the Penelec area during PY6Q2. Also, Peoples, Equitable and TW Phillips Gas Companies and WARM Program staff members met with WARM Extra Measures/WARM Plus program contractors to roll out coordination efforts in overlapping areas.

  Multi Family: Penelec continues to identify and serve Multi-Family units/customers for WARM Plus. WARM brochures and application packets were provided to "The ONE Stop Program Manager" at ACTION Housing. ONE Stop is a multi-family energy conservation project that provides owners/managers/landlords of multi-family dwellings with information and services that may be available to their tenants and/or their multi-family units. This project is available in the Penelec, Penn Power and West Penn Power service territories.

  Low Income Low Use: Penelec distributed energy savings CFLs at low income events which were held throughout its service area. In addition, a targeted Low Income Low Use (LILU) kit was mailed to 2,740 Penelec customers.

- **C/I Small Energy Efficient Equipment:**
  Penelec continues to receive and process applications under Phase II for this program. The On-line Application Portal that was launched in June 2014 has been accepted in the market place by customers and program allies. Through the end of September 2014, 99% of all applications received are through this Portal. The ICSP continues to provide direct assistance to customers that are unable to submit an online application. The ICSP has revised its 60-Day outlook marketing plan and, based on the year-to-date results in this sector, the ICSP is planning to do targeting mailing and outreach to program allies and customer in this sector.

- **C/I Small Energy Efficient Buildings:**
  To date, Penelec has shipped out 10,619 kits to customers in this program. The On-line Application Portal that was launched in June 2014 has been well accepted in the market place by customers and program allies. To increase participation in this program, the ICSP has developed a Building Program Guidelines plus number of marketing pieces that are targeted at professionals and decision makers in this market segment. Based on the year-to-date results, the ICSP has revised its 60-Day outlook marketing plan to build a momentum in this program. An uptick in new project applications coming through this program are also a result of outreach to upstream program allies.

- **C/I Large Energy Efficient Equipment:**
  Penelec continues to receive and process applications under Phase II. The On-line Application Portal that was launched in June 2014 has been well accepted in the market place by customers and program allies. Through the end of September 2014, 99% of all applications received are through this Portal. The ICSP continues to provide direct assistance to customers that are unable to submit an online application. Based on the year-to-date results, the ICSP has revised its 60-Day marketing plan to maintain the current momentum in this program.

- **C/I Large Energy Efficient Buildings:**
  Penelec has shipped out 507 kits to customers in this program. The On-line Application Portal that was launched in June 2014, has been well accepted in the market place by customers and program allies. To increase participation in this program, the ICSP has developed a Building Program Guidelines plus number of marketing pieces that are targeted at professionals and decision makers in this market segment. Based on the year-to-date results, the ICSP has revised its 60-Day outlook marketing plan to build a momentum in this program. An uptick in new project applications coming through this program are also a result of outreach to upstream program allies.

- **Government & Institutional:**
  Penelec continues to receive and process applications under Phase II. The bonus program that was launched ended at the end of September, 2014. To continue to build momentum from the first bonus program, Company launched a second bonus program that runs from November 1, 2014 through April 30, 2015. Through this new bonus program, Company is offering an additional $0.02/kWh saved for lighting and non-lighting projects.

  The On-line Application Portal that was launched in June 2014 has been well received in the market place by customers and program allies. Based on the year-to-date results, the ICSP has revised its 60-Day outlook marketing plan to build on the momentum achieved during the bonus period.

1.3 Evaluation Updates and Findings

- **Appliance Turn-in**
- **Energy Efficient Products**
- **Home Performance**
- **Low Income / WARM**
- **C/I Small Energy Efficient Equipment**
- **C/I Small Energy Efficient Buildings**
- **C/I Large Energy Efficient Equipment**
- **C/I Large Energy Efficient Buildings**
- **Government & Institutional**

ADM has communicated to the Company's implementation staff the data collection requirements and calculation procedures outlined in the 2014 PA TRM for measures offered under each program. Nonresidential lighting projects with ex ante savings above 800 MWh and other nonresidential projects with ex ante savings above 400 MWh are sampled with certainty and evaluated on an ongoing basis by ADM. Nonresidential lighting projects with ex ante savings above 500 MWh and other nonresidential projects with ex ante savings above 250 MWh are reviewed for evaluability on an ongoing basis by ADM, and data acquisition requirements for these projects are communicated to the ICSP. ADM will launch PY5 verification surveys and will begin on-site verification work on smaller non-residential projects in late winter 2015.

2 Summary of Energy Impacts by Program

A summary of the reported energy savings by program is presented in Figure 2-1 and Figure **2-2**.

Figure 2-1: Phase II Reported Gross Energy Savings by Program

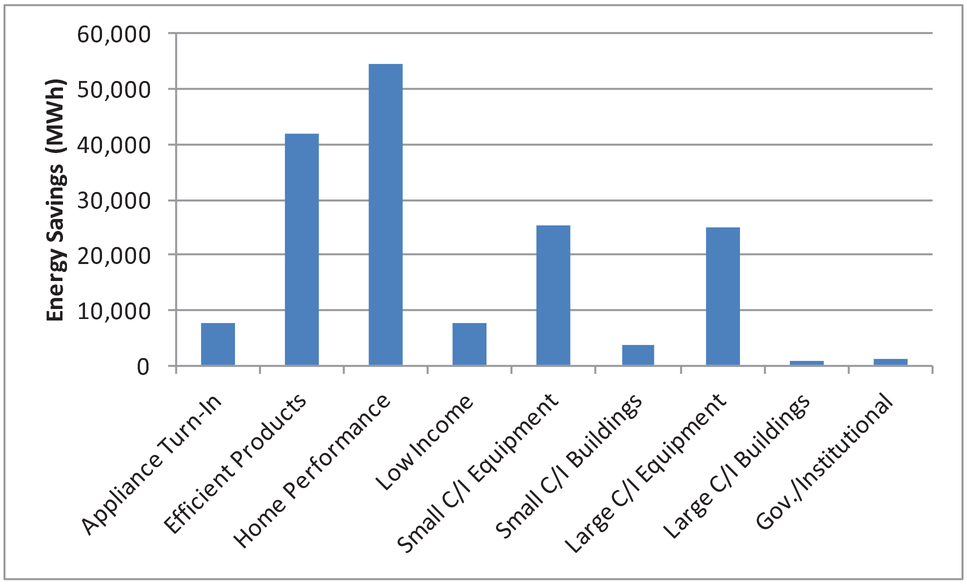
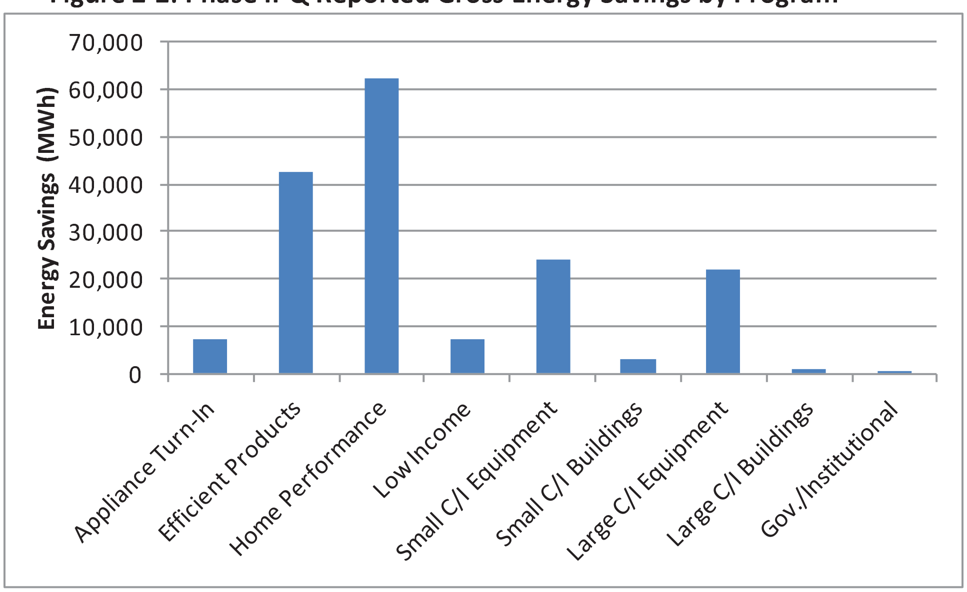


Figure 2-2: Phase II-Q Reported Gross Energy Savings by Program



A summary of energy impacts by program through PY6Q2 is presented in Table 2-1.

Table 2-1: EDC Reported Participation and Gross Energy Savings by Program (MWh/Year)

Program	Participants			Reported Gross Impact (MWh/Year)			
	IQ	PYTD	Phase II	IQ	PYTD	Phase II	Phase II-Q[7]
Appliance Turn-In	1,699	3,466	9,620	1,312	2,683	7,476	7,419
Energy Efficient Products	52,804	92,806	311,755	5,842	10,937	42,016	42,737
Home Performance	14,898	24,572	85,244	9,078	17,570	54,426	62,482
Low Income / WARM	2,147	2,147	14,502	1,345	2,048	7,716	7,099
C/I Small Energy Efficient Equipment	141	261	632	6,389	9,399	25,339	23,977
C/I Small Energy Efficient Buildings	720	1,789	3,990	724	1,535	3,700	3,010
C/I Large Energy Efficient Equipment	41	67	141	4,148	10,613	25,111	22,145
C/I Large Energy Efficient Buildings	18	33	62	652	706	938	783
Government, & Institutional	0	2	17	0	25	1,286	592
TOTAL PORTFOLIO	72,468	125,143	425,963	29,490	55,514	168,008	170,244
Carry Over Savings from Phase I[8]							26,805
Total Phase II-Q-CO							197,049

[7] Phase II cumulative savings reflect PY5 verified savings as reported in the PY5 annual report in November 2014.

[8] The Phase I carryover values as listed in this quarterly report are based on verified impacts reported in the Company's Final Phase I report to the Commission all remaining values for all periods are shown ex-ante.

3 Summary of Demand Impacts by Program

A summary of the reported demand reduction by program is presented in Figure 3-1 and Figure 3-2.

Figure 3-1: Phase II Demand Reduction by Program

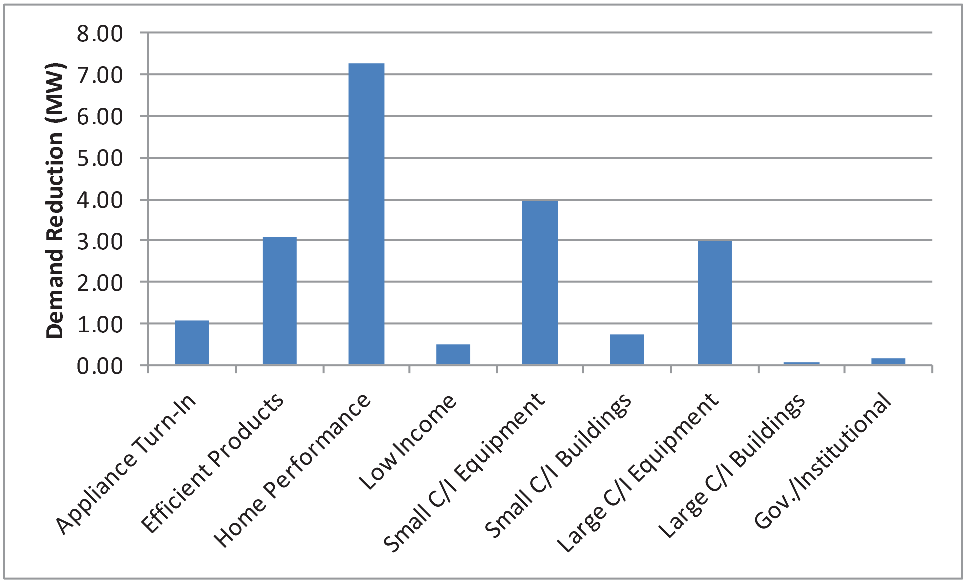
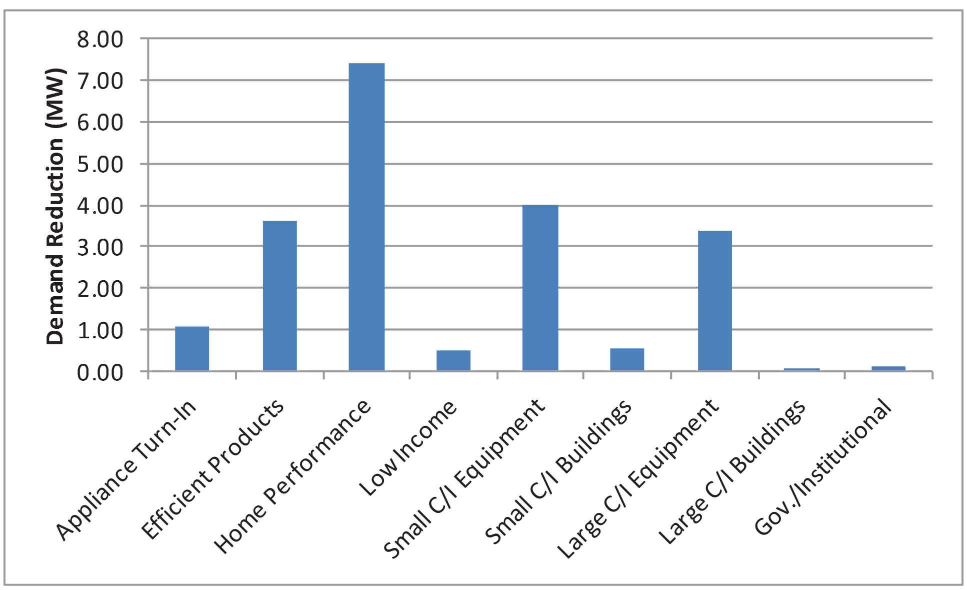


Figure 3-2: Phase II-Q Demand Reduction by Program



A summary of total demand reduction impacts by program through PY6Q2 is presented in Table 3-1.

Table 3-1: Participation and Reported Gross Demand Reduction by Program

Program	Participants			Reported Gross Impact (MW)			
	IQ	PYTD	Phase II	IQ	PYTD	Phase II	Phase II-Q[9]
Appliance Turn-In	1,699	3,466	9,620	0.21	0.40	1.09	1.08
Energy Efficient Products	52,804	92,806	311,755	0.67	1.19	3.11	3.61
Home Performance	14,898	24,572	85,244	5.56	5.86	7.26	7.40
Low Income / WARM	2,147	2,147	14,502	0.12	0.18	0.50	0.47
C/I Small Energy Efficient Equipment	141	261	632	0.83	1.35	3.96	3.98
C/I Small Energy Efficient Buildings	720	1,789	3,990	0.12	0.26	0.71	0.52
C/I Large Energy Efficient Equipment	41	67	141	0.56	1.23	2.98	3.38
C/I Large Energy Efficient Buildings	18	33	62	0.02	0.03	0.05	0.05
Government, & Institutional	0	2	17	0.00	0.01	0.18	0.10
TOTAL PORTFOLIO	72,468	125,143	425,963	8.09	10.52	19.84	20.59

[9] Phase II cumulative demand impacts reflect PY5 verified savings as reported in the PY5 annual report in November 2014.

4 Summary of Finances

4.1 Portfolio Level Expenditures

A breakdown of the portfolio finances is presented in Table 4-1.

Table 4-1: Summary of Portfolio Finances

	Quarter 2 ($000)	PYTD ($000)	Phase II ($000)
EDC Incentives to Participants	$1,787	$3,140	$9,335
EDC Incentives to Trade Allies	$0	$0	$0
Subtotal EDC Incentive Costs	**$1,787**	**$3,140**	**$3,140**
Design & Development	$1	$4	$136
Administration, Management and Technical Assistance[1]	$1,652	$3,161	$13,016
Marketing	$206	$498	$1,338
Subtotal EDC Implementation Costs	**$1,860**	**$3,663**	**$14,490**
EDC Evaluation Costs	$186	$344	$510
SWE Audit Costs	$174	$11	$761
Total EDC Costs[2]	$4,007	$7,158	$25,097
Participant Costs[3]	$0	$0	$0
Total TRC Costs[4]			

NOTES

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

Costs shown above include startup expenses prior to June 1, 2013.

Negative values are the result of prior period adjustments in the current quarter and are reflected throughout the program level tables.

1 Includes the administrative ICSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, ICSP program management, general management oversight major accounts and technical assistance

2 Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

3 Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

4 Total TRC Costs = Total EDC Costs + Participant Costs

4.2 Program Level Expenditures

Program-specific finances are shown in the following tables.

Table 4-2: Summary of Program Finances – Res Appliance Turn-In

	Quarter 2 ($1,000)	PYTD ($1,000)	Phase II ($1,000)
EDC Incentives to Participants	$89	$186	$515
EDC Incentives to Trade Allies	$0	$0	$0
Subtotal EDC Incentive Costs	**$89**	**$186**	**$515**
Design & Development	$0	$0	$10
Administration, Management and Technical Assistance[1]	$143	$300	$933
Marketing	$44	$91	$254
Subtotal EDC Implementation Costs	**$187**	**$392**	**$1,197**
EDC Evaluation Costs	$4	$9	$14
SWE Audit Costs	$12	$1	$54
Total EDC Costs[2]	$293	$587	$1,780
Participant Costs[3]	$0	$0	$0
Total TRC Costs[4]			

NOTES

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

Costs shown above include startup expenses prior to June 1, 2013.

[1] Includes the administrative ICSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, ICSP program management, general management oversight major accounts and technical assistance

[2] Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

[3] Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

[4] Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-3: Summary of Program Finances – Res Energy Efficient Products

	Quarter 2 ($1,000)	PYTD ($1,000)	Phase II ($1,000)
EDC Incentives to Participants	$330	$539	$1,931
EDC Incentives to Trade Allies	$0	$0	$0
Subtotal EDC Incentive Costs	**$330**	**$539**	**$1,931**
Design & Development	$0	$0	$14
Administration, Management and Technical Assistance[1]	$192	$378	$1,659
Marketing	$27	$83	$161
Subtotal EDC Implementation Costs	**$220**	**$461**	**$1,833**
EDC Evaluation Costs	$22	$36	$53
SWE Audit Costs	$16	$1	$74
Total EDC Costs[2]	$587	$1,037	$3,892
Participant Costs[3]	$0	$0	$0
Total TRC Costs[4]			

NOTES

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

Costs shown above include startup expenses prior to June 1, 2013.

[1] Includes the administrative ICSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, ICSP program management, general management oversight major accounts and technical assistance

[2] Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

[3] Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

[4] Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-4: Summary of Program Finances – Res Home Performance

	Quarter 2 ($1,000)	PYTD ($1,000)	Phase II ($1,000)
EDC Incentives to Participants	$658	$1,152	$3,820
EDC Incentives to Trade Allies	$0	$0	$0
Subtotal EDC Incentive Costs	**$658**	**$1,152**	**$3,820**
Design & Development	$0	$4	$41
Administration, Management and Technical Assistance[1]	$368	$756	$4,721
Marketing	$57	$166	$550
Subtotal EDC Implementation Costs	**$425**	**$926**	**$5,311**
EDC Evaluation Costs	$16	$19	$57
SWE Audit Costs	$51	$19	$226
Total EDC Costs[2]	$1,151	$2,116	$9,415
Participant Costs[3]	$0	$0	$0
Total TRC Costs[4]			

NOTES

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

Costs shown above include startup expenses prior to June 1, 2013.

[1] Includes the administrative ICSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, ICSP program management, general management oversight major accounts and technical assistance

[2] Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

[3] Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

[4] Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-5: Summary of Program Finances – Res Low Income

	Quarter 2 ($1,000)	PYTD ($1,000)	Phase II ($1,000)
EDC Incentives to Participants	$0	$0	$0
EDC Incentives to Trade Allies	$0	$0	$0
Subtotal EDC Incentive Costs	**$0**	**$0**	**$0**
Design & Development	$0	-$2	$36
Administration, Management and Technical Assistance[1]	$512	$913	$3,166
Marketing	$0	$1	$16
Subtotal EDC Implementation Costs	**$513**	**$912**	**$3,218**
EDC Evaluation Costs	$16	$37	$69
SWE Audit Costs	$47	-$13	$201
Total EDC Costs[2]	$576	$936	$3,488
Participant Costs[3]	$0	$0	$0
Total TRC Costs[4]			

NOTES

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

Costs shown above include startup expenses prior to June 1, 2013.

[1] Includes the administrative ICSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, ICSP program management, general management oversight major accounts and technical assistance

[2] Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

[3] Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

[4] Total TRC Costs = Total EDC Costs + Participant Costs

[5] Negative values represent accounting adjustments from prior periods.

Table 4-6: Summary of Program Finances – Small CI Efficient Equipment

	Quarter 2 ($1,000)	PYTD ($1,000)	Phase II ($1,000)
EDC Incentives to Participants	$404	$571	$1,472
EDC Incentives to Trade Allies	$0	$0	$0
Subtotal EDC Incentive Costs	**$404**	**$571**	**$1,472**
Design & Development	$0	$0	$17
Administration, Management and Technical Assistance[1]	$205	$384	$1,145
Marketing	$31	$66	$145
Subtotal EDC Implementation Costs	**$236**	**$450**	**$1,308**
EDC Evaluation Costs	$43	$70	$107
SWE Audit Costs	$22	$1	$95
Total EDC Costs[2]	$704	$1,092	$2,981
Participant Costs[3]	$0	$0	$0
Total TRC Costs[4]			

NOTES

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

Costs shown above include startup expenses prior to June 1, 2013.

[1] Includes the administrative ICSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, ICSP program management, general management oversight major accounts and technical assistance

[2] Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

[3] Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

[4] Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-7: Summary of Program Finances – Small C/I Efficient Buildings

	Quarter 2 ($1,000)	PYTD ($1,000)	Phase II ($1,000)
EDC Incentives to Participants	$40	$85	$212
EDC Incentives to Trade Allies	$0	$0	$0
Subtotal EDC Incentive Costs	**$40**	**$85**	**$212**
Design & Development	$0	$0	$7
Administration, Management and Technical Assistance[1]	$92	$150	$504
Marketing	$25	$43	$105
Subtotal EDC Implementation Costs	**$116**	**$194**	**$615**
EDC Evaluation Costs	$8	$14	$17
SWE Audit Costs	$9	$1	$40
Total EDC Costs[2]	$174	$293	$885
Participant Costs[3]	$0	$0	$0
Total TRC Costs[4]			

NOTES

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

Costs shown above include startup expenses prior to June 1, 2013.

[1] Includes the administrative ICSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, ICSP program management, general management oversight major accounts and technical assistance

[2] Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

[3] Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

[4] Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-8: Summary of Program Finances – Large C/I Efficient Equipment

	Quarter 2 ($1,000)	PYTD ($1,000)	Phase II ($1,000)
EDC Incentives to Participants	$209	$546	$1,284
EDC Incentives to Trade Allies	$0	$0	$0
Subtotal EDC Incentive Costs	**$209**	**$546**	**$1,284**
Design & Development	$0	$0	$5
Administration, Management and Technical Assistance[1]	$61	$155	$397
Marketing	$6	$20	$48
Subtotal EDC Implementation Costs	**$67**	**$175**	**$451**
EDC Evaluation Costs	$53	$132	$155
SWE Audit Costs	$7	$0	$30
Total EDC Costs[2]	$335	$853	$1,920
Participant Costs[3]	$0	$0	$0
Total TRC Costs[4]			

NOTES

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

Costs shown above include startup expenses prior to June 1, 2013.

[1] Includes the administrative ICSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, ICSP program management, general management oversight major accounts and technical assistance

[2] Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

[3] Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

[4] Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-9: Summary of Program Finances – Large C/I Efficient Buildings

	Quarter 2 ($1,000)	PYTD ($1,000)	Phase II ($1,000)
EDC Incentives to Participants	$57	$60	$64
EDC Incentives to Trade Allies	$0	$0	$0
Subtotal EDC Incentive Costs	**$57**	**$60**	**$64**
Design & Development	$0	$0	$4
Administration, Management and Technical Assistance[1]	$56	$91	$237
Marketing	$9	$17	$34
Subtotal EDC Implementation Costs	**$65**	**$107**	**$276**
EDC Evaluation Costs	$21	$21	$32
SWE Audit Costs	$5	$0	$23
Total EDC Costs[2]	$148	$189	$395
Participant Costs[3]	$0	$0	$0
Total TRC Costs[4]			

NOTES

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

Costs shown above include startup expenses prior to June 1, 2013.

[1] Includes the administrative ICSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, ICSP program management, general management oversight major accounts and technical assistance

[2] Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

[3] Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

[4] Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-10: Summary of Program Finances – Government and Institutional

	Quarter 2 ($1,000)	PYTD ($1,000)	Phase II ($1,000)
EDC Incentives to Participants	$0	$2	$38
EDC Incentives to Trade Allies	$0	$0	$0
Subtotal EDC Incentive Costs	**$0**	**$2**	**$38**
Design & Development	$0	$0	$3
Administration, Management and Technical Assistance[1]	$24	$34	$253
Marketing	$8	$12	$24
Subtotal EDC Implementation Costs	**$31**	**$46**	**$280**
EDC Evaluation Costs	$3	$6	$7
SWE Audit Costs	$4	$0	$18
Total EDC Costs[2]	$38	$54	$343
Participant Costs[3]	$0	$0	$0
Total TRC Costs[4]			

NOTES

Negative values represent accrual reversals that are greater than the current period expense.

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

Costs shown above include startup expenses prior to June 1, 2013.

[1] Includes the administrative ICSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, ICSP program management, general management oversight major accounts and technical assistance

[2] Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

[3] Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

[4] Total TRC Costs = Total EDC Costs + Participant Costs