



7701 San Felipe Blvd. Suite 200  
Austin, TX 78729  
[www.santannaenergyservices.com](http://www.santannaenergyservices.com)  
1-800-764-4427

**Pennsylvania- Electric Choice Annual Sales Activity Report**

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April 22, 2015

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**By Federal Express**

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA 17105-3265

L-00070184

APR 24 2015  
PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

**Re: Electric Choice Annual Sales Activity Report: 52 Pa. Code § 54.203(a) (4) and (6)**

Dear Ms. Chiavetta:

Santanna Natural Gas Corporation d.b.a. Santanna Energy Services has this day filed via a hard copy sent by Federal Express, its Electric Choice Annual Sales Activity Report in accordance with the PUC regulations at 52 Pa. Code 54.203(a)(4) and (6).

If you have questions regarding this matter, please do not hesitate to contact me.

Sincerely,

**Chris Tessler**  
**Manager of Power and Natural Gas Operations**

Direct: 512-346-2500 ext. 278  
Toll Free: 888-661-6662  
FAX: 512-346-2578  
EMAIL: [ctessler@ses4energy.com](mailto:ctessler@ses4energy.com)  
[www.SantannaEnergyServices.com](http://www.SantannaEnergyServices.com)

L-00070184

**Form 4. Pennsylvania Retail Electricity Choice Activity Report: Electric Generation Supplier (EGS) Survey  
Reported on a Statewide Basis: Residential**

**EGS Name: Santanna Natural Gas Corporation d/b/a Santanna Energy Services**

**Reporting Period Date: Calendar Year 2014**

**Confidential**

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|  |
|--|
| <b>Data from EGS</b>   |
| <b>1. Total Number of Customer Accounts Served §54.203 (a)(4)(i)</b>   |
| <b>2. Number of Customer Accounts- Flat Rate* §54.203 (a)(4)(ii)</b>   |
| <b>3. Number of Customer Accounts- Seasonal Rates* §54.203 (a)(4)(iii)</b>   |
| Seasonal rates differ in summer/non-summer.  |
| <b>4. Number of Customer Accounts- Time of Use Rates* §54.203 (a)(4)(iv)</b>   |
| A retail customer-account that is charged a rate that changes at different times of the day or night, or at different times during a 24 hour period or 7 day period but not as frequently as each hour to reflect the costs of serving the customer during different time periods. |
| <b>5. Number of Customer Accounts-Hybrid Rate Schedule* §54.203 (a)(4)(v)</b>  |
| Includes any pricing arrangement which incorporates hourly rates and block rates.  |
| <b>6. Number of Customer Accounts-Other Categories*</b>  |
| (Do not include Customers in #2-5 or #8.) Please Specify:  |
| <b>7a. Number of Customer Accounts in #2-6 on 1 year fixed term contract §54.203 (a)(4)(vi)</b>  |
| <b>7b. Number of Customer Accounts in #2-6 on 2 year fixed term contract</b>   |
| <b>7c. Number of Customer Accounts in #2-6 on 3 year fixed term contract</b>   |
| <b>8. Number of Customer Accounts- Hourly/Real Time Rates* §54.203 (a)(4)(xi)</b>  |
| Includes any pricing arrangement based on hourly or daily energy prices. Example: LMP-based rate or rate based on prior-day announced price.   |
| <b>9a. Number of Customer Accounts-Mandatory Curtailable §54.203 (a)(4)(viii)</b>  |
| <b>9b. Number of Customer Accounts-Voluntary Curtailable §54.203 (a)(4)(ix)</b>  |
| <b>10. Number of Customer Accounts- Green Power §54.203 (a)(4)(vii)</b>  |
| Defined as electric supply that has been promoted as having greater than required renewable content & exceeds existing minimum renewable content requirements for retail power. Products offered to customer when customer requests specialized service.                           |
| <b>11. Number of Customer Accounts-Supplier Billing §54.203 (a)(4)(x)</b>  |
| Includes all customers who are not billed by the utility for the supplier's services. Includes customers billed by a billing service other than the utility.   |
| <b>12. Number of Customer Accounts- Auto Payment §54.203 (a)(4)(x)</b>   |
| Includes customers indicated in #11 who are billed automatically on credit cards or other automatic payment arrangement. (i.e. bank transfer)  |
| <b>13. Number of Customer Accounts- Budget Billing §54.203 (a)(4)(x)</b>   |

\* Do Not Include A Customer Under More Than 1 Rate Schedule in #2-6 & 8.

Note: Items # 7a,b,c-- Number of fixed term customer accounts by length of the original primary contract, specifying length in number of years.



**Form 5. Pennsylvania Retail Electricity Choice Activity Report: Electric Generation Supplier (EGS) Survey**

**Reported on a Statewide Basis: Small, Medium & Large Non-Residential Classifications**

**EGS Name: Santanna Natural Gas Corporation d/b/a Santanna Energy Services**

**Reporting Period Date: Calendar Year 2014**

| <b>Data from EGS: Confidential</b>   | <b>Small</b>           | <b>Medium</b>          | <b>Large</b>           | <b>Total</b> |
|--|------------------------|------------------------|------------------------|--------------|
|  | <b>Non-Residential</b> | <b>Non-Residential</b> | <b>Non-Residential</b> |              |
| <b>1. Total Number of Customer Accounts Served §54.203 (a)(4)(i)</b>   | 0                      | 0                      | 0                      | 0            |
| <b>2. Number of Customer Accounts- Flat Rate* §54.203 (a)(4)(ii)</b>   | 0                      | 0                      | 0                      | 0            |
| <b>3. Number of Customer Accounts- Seasonal Rates* §54.203 (a)(4)(iii)</b>   | 0                      | 0                      | 0                      | 0            |
| Seasonal rates differ in summer/non-summer.  |                        |                        |                        |              |
| <b>4. Number of Customer Accounts- Time of Use Rates* §54.203 (a)(4)(iv)</b>   | 0                      | 0                      | 0                      | 0            |
| A retail customer account that is charged a rate that changes at different times of the day or night, or at different times during a 24 hour period or 7 day period but not as frequently as each hour to reflect the costs of serving the customer during different time periods. |                        |                        |                        |              |
| <b>5. Number of Customer Accounts-Hybrid Rate Schedule* §54.203 (a)(4)(v)</b>  | 0                      | 0                      | 0                      | 0            |
| Includes any pricing arrangement which incorporates hourly rates and block rates.  |                        |                        |                        |              |
| <b>6. Number of Customer Accounts-Other Categories*</b>  | 0                      | 0                      | 0                      | 0            |
| (Do not include Customers in #2-5 or #8.) Please Specify:  |                        |                        |                        |              |
| <b>7a. Number of Customer Accounts in #2-6 on 1 year fixed term contract</b>   | 0                      | 0                      | 0                      | 0            |
| <b>7b. Number of Customer Accounts in #2-6 on 2 year fixed term contract</b>   | 0                      | 0                      | 0                      | 0            |
| <b>7c. Number of Customer Accounts in #2-6 on 3 year fixed term contract</b>   | 0                      | 0                      | 0                      | 0            |
| <b>8. Number of Customer Accounts- Hourly/Real Time Rates* §54.203 (a)(4)(xi)</b>  | 0                      | 0                      | 0                      | 0            |
| Includes any pricing arrangement based on hourly or daily energy prices. Example: LMP based rate or rate based on prior-day announced price.   |                        |                        |                        |              |
| <b>9a. Number of Customer Accounts-Mandatory Curtailable §54.203 (a)(4)(viii)</b>  | 0                      | 0                      | 0                      | 0            |
| <b>9b. Number of Customer Accounts-Voluntary Curtailable §54.203 (a)(4)(ix)</b>  | 0                      | 0                      | 0                      | 0            |
| <b>10. Number of Customer Accounts- Green Power §54.203 (a)(4)(vii)</b>  | 0                      | 0                      | 0                      | 0            |
| Defined as electric supply that has been promoted as having greater than required renewable content & exceeds existing minimum renewable content requirements for retail power. Products offered to customer when customer requests specialized service.                           |                        |                        |                        |              |
| <b>11. Number of Customer Accounts-Supplier Billing §54.203 (a)(4)(x)</b>  | 0                      | 0                      | 0                      | 0            |
| Includes all customers who are not billed by the utility for the supplier's services. Includes customers billed by a billing service other than the utility.   |                        |                        |                        |              |
| <b>12. Number of Customer Accounts- Auto Payment §54.203 (a)(4)(x)</b>   | 0                      | 0                      | 0                      | 0            |
| Includes customers indicated in #11 who are billed automatically on credit cards or other automatic payment arrangement. (i.e. bank transfer)  |                        |                        |                        |              |
| <b>13. Number of Customer Accounts- Budget Billing §54.203 (a)(4)(x)</b>   | 0                      | 0                      | 0                      | 0            |

\* Do Not Include A Customer Under More Than 1 Rate Schedule in #2-6 & 8.

Note: Items # 7a,b,c-- Number of fixed term customer accounts by length of the original primary contract, specifying length in number of years.

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**Form 5 Attachment**  
**Classification Definitions**

| <b>Classifications</b>        | <b>Criteria for Inclusion in Classification</b>  |
|-------------------------------|--|
| <b>Small Non-Residential</b>  | <b>0 to 120,450 kWh annual usage (25 kW * %55 load factor * 8760 hours in the year)</b>        |
| <b>Medium Non-Residential</b> | <b>120,451 to 2,409,000 kWh annual usage (500kW * 55%load factor * 8760 hours in the year)</b> |
| <b>Large Non-Residential</b>  | <b>2,409,001 kWh annual usage and greater</b>  |
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**Pennsylvania Public Utility Commission: Electric Generation Supplier (EGS) Survey**  
**Number of Customer Accounts: Fixed & Variable Rates**  
**Reported on a Statewide Basis: Residential Accounts**  
**EGS Name: Santanna Natural Gas Corporation d/b/a Santanna Energy Services**  
**Reporting Year: Calendar Year 2014**  
**Confidential**

Please report the following data elements for the billing cycles that most closely comport to the calendar months below.

| EGS Customer Account Type                      | December         |                     |                     |       | January          |                     |                     |       | February         |                     |                     |       | March            |                     |                     |       |
|--|------------------|---------------------|---------------------|-------|------------------|---------------------|---------------------|-------|------------------|---------------------|---------------------|-------|------------------|---------------------|---------------------|-------|
|  | New <sup>1</sup> | Legacy <sup>2</sup> | Exited <sup>3</sup> | Total | New <sup>1</sup> | Legacy <sup>2</sup> | Exited <sup>3</sup> | Total | New <sup>1</sup> | Legacy <sup>2</sup> | Exited <sup>3</sup> | Total | New <sup>1</sup> | Legacy <sup>2</sup> | Exited <sup>3</sup> | Total |
| Total Number of Customer Accounts Served       |                  |                     |                     | 0     |                  |                     |                     | 0     |                  |                     |                     | 0     |                  |                     |                     | 0     |
| Number of Customer Accounts- Fixed Rate**      |                  |                     |                     | 0     |                  |                     |                     | 0     |                  |                     |                     | 0     |                  |                     |                     | 0     |
| Number of Customer Accounts- Variable Rates*** |                  |                     |                     | 0     |                  |                     |                     | 0     |                  |                     |                     | 0     |                  |                     |                     | 0     |

\*\*Fixed Rate - An all-inclusive per kWh price that will remain the same for at least three billing cycles or the term of the contract, whichever is longer.  
\*\*\*Variable Rate - An all-inclusive per kWh price that can change, by the hour, day, month, etc. according to the terms and conditions in the supplier's disclosure statement.

<sup>1</sup>Customers added to this account type since the previous month. This includes new customers to this EGS and existing customers that may have switched between fixed and variable rate account types.  
<sup>2</sup>Customers of this EGS remaining in the current account type since the previous month  
<sup>3</sup>Customers who have left the service of the EGS or who have left this account type since the previous month

**Surveys may be submitted via email or mail**  
**Submit the completed survey to:**  
Mr. Charles Covage  
Utility Energy & Conservation Analyst  
Technical Utility Services  
PA Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA 17105-3265

Or submit via email to [ccovage@pa.gov](mailto:ccovage@pa.gov)

From: (512) 346-2500  
Manvona Vorabouth  
SANTANNA ENERGY SERVICES  
7701 San Felipe Blvd.  
Ste 200  
AUSTIN, TX 78729

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Pennsylvania Public Utility Commiss  
P.O. Box 3265

Harrisburg, PA 17105

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