



411 Seventh Avenue  
16<sup>th</sup> Floor  
Pittsburgh, PA 15219

Tel 412-393-1541  
Fax 412-393-5757  
twilliams@duqlight.com

**Tishekia Williams**  
Senior Counsel, Regulatory

October 15, 2013

RECEIVED

OCT 15 2013

VIA OVERNIGHT MAIL

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

Ms. Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
PO Box 3265  
Harrisburg, PA 17105-3265

**RE: Duquesne Light Company Energy Efficiency and Conservation and Demand  
Response Plan  
Docket No. M-2012-2334399**

Dear Secretary Chiavetta:

Enclosed for filing is Duquesne Light Company's ("Duquesne Light") Quarterly Report to the Pennsylvania Public Utility Commission for the period of June 1, 2013 through August 31, 2013, Program Year 5, Quarter 1 for its Phase II Act 129 of 2008 Energy Efficiency, Conservation and Demand Response Plan.

Duquesne Light is also providing a copy of the report to the Act 129 Statewide Evaluator (GDS Associates, Inc.).

Sincerely,

Tishekia Williams  
Senior Counsel, Regulatory

Enclosures  
cc: David Defide, Duquesne Light Company

**Quarterly Report to the  
Pennsylvania Public Utility Commission  
(Preliminary Annual Report)**

**For the Period  
June 1, 2013 through August 31, 2013  
Program Year 5, Quarter 1**

For Pennsylvania Act 129 of 2008  
Energy Efficiency and Conservation Plan

Prepared by Navigant Consulting Inc.

For

Duquesne Light

October 15, 2013

**RECEIVED**  
OCT 15 2013  
PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

## Table of Contents

|   |           |
|---|-----------|
| <b>TABLE OF CONTENTS</b> .....                      | <b>I</b>  |
| <b>ACRONYMS</b> .....                               | <b>II</b> |
| <b>1 OVERVIEW OF PORTFOLIO</b> .....                | <b>4</b>  |
| 1.1 SUMMARY OF ACHIEVEMENTS .....                   | 5         |
| 1.2 PROGRAM UPDATES AND FINDINGS.....               | 7         |
| 1.3 EVALUATION UPDATES AND FINDINGS .....           | 7         |
| <b>2 SUMMARY OF ENERGY IMPACTS BY PROGRAM</b> ..... | <b>8</b>  |
| <b>3 SUMMARY OF DEMAND IMPACTS BY PROGRAM</b> ..... | <b>10</b> |
| <b>4 SUMMARY OF FINANCES</b> .....                  | <b>12</b> |
| 4.1 PORTFOLIO LEVEL EXPENDITURES.....               | 12        |
| 4.2 PROGRAM LEVEL EXPENDITURES .....                | 13        |

## Acronyms

|               |   |
|---------------|---|
| C&I           | Commercial and Industrial   |
| CATI          | Computer-Aided Telephone Interview  |
| CFL           | Compact Fluorescent Lamp  |
| Phase II      | Cumulative Program/Portfolio Phase II Inception to Date (Phase II Savings)  |
| Phase II-CO   | Cumulative Program/Portfolio Phase II Inception to Date including Carry Over Savings from Phase I                                       |
| Phase II-Q    | Phase II verified gross savings from the beginning of Phase II + PYTD reported gross savings.   |
| Phase II-Q-CO | Phase II verified gross savings from the beginning of Phase II + verified Carry Over Savings from Phase I + PYTD reported gross savings |
| CSP           | Conservation Service Provider or Curtailment Service Provider   |
| CVR           | Conservation Voltage Reduction  |
| CVRf          | Conservation Voltage Reduction factor   |
| DLC           | <i>Direct Load Control</i>  |
| DR            | Demand Response   |
| EDC           | Electric Distribution Company   |
| EE&C          | Energy Efficiency and Conservation  |
| EM&V          | Evaluation, Measurement, and Verification   |
| GNI           | Government, Non-Profit, Institutional   |
| HVAC          | Heating, Ventilating, and Air Conditioning  |
| IQ            | Incremental Quarter   |
| kW            | Kilowatt  |
| kWh           | Kilowatt-hour   |
| LED           | Light Emitting Diode  |
| LEEP          | Low-Income Energy Efficiency Program  |
| LIURP         | Low-Income Usage Reduction Program  |
| M&V           | Measurement and Verification  |
| MW            | Megawatt  |
| MWh           | Megawatt-hour   |
| NTG           | Net-to-Gross  |
| PA PUC        | Pennsylvania Public Utility Commission  |
| PY5           | Program Year 2013, from June 1, 2013 to May 31, 2014  |
| PY6           | Program Year 2014, from June 1, 2014 to May 31, 2015  |
| PY7           | Program Year 2015, from June 1, 2015 to May 31, 2016  |
| PYX           | Program Year 201X   |
| PY5 Q1        | Program Year 5, Quarter 1   |

|      |                                   |
|------|-----------------------------------|
| PYTD | Program Year to Date              |
| SEER | Seasonal Energy Efficiency Rating |
| SWE  | Statewide Evaluator               |
| TRC  | Total Resource Cost               |
| TRM  | Technical Reference Manual        |

## 1 Overview of Portfolio

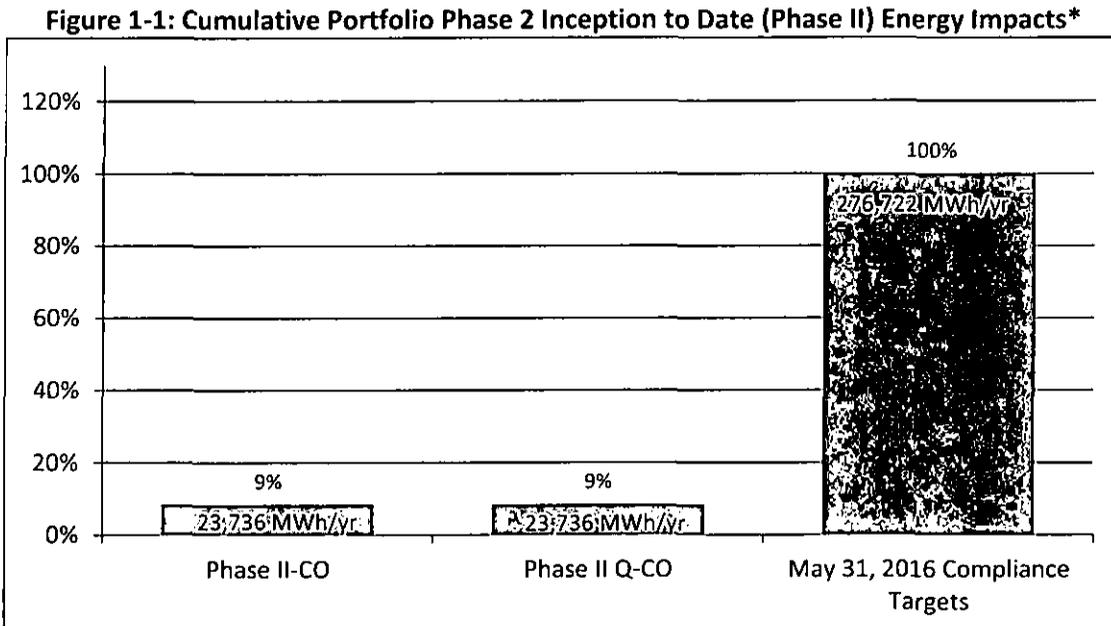
Pennsylvania Act 129 of 2008 signed on October 15, 2008, mandated energy savings and demand reduction goals for the largest electric distribution companies (EDCs) in Pennsylvania for Phase I (2008 through 2013). In 2009, each EDC submitted energy efficiency and conservation (EE&C) plans—which were approved by the Pennsylvania Public Utility Commission (PUC)—pursuant to these goals. Duquesne Light filed a new EE&C plan with the PA PUC in November 2012 for Phase II (June 2013 through May 2016) of the Act 129 programs. These plans were subsequently approved by the PUC in 2013.

Implementation of Phase II of the Act 129 programs began on June 1, 2013. This report documents the progress and effectiveness of the Phase II EE&C accomplishments for Duquesne Light in the 1<sup>st</sup> quarter of Program Year 5 (PY5), defined as June 1, 2013 August 31, 2013, as well as the cumulative accomplishments of the programs since inception of Phase II. This report additionally documents the energy savings carried over from Phase I. The Phase I carry over savings count towards EDC savings compliance targets for Phase II.

Navigant Consulting, Inc. is evaluating the programs, which included measurement and verification of the savings. The verified savings for PY5 will be reported in the annual report, to be filed November 15, 2014.

### 1.1 Summary of Achievements

Duquesne Light has achieved nine percent of the May 31, 2016 energy savings compliance target, based on cumulative program inception to date (Phase II) reported gross energy savings<sup>1</sup>, and nine percent of the energy savings compliance target, based on Phase II-Q-CO<sup>2</sup> (or Phase II-CO until verified savings are available for PY5) gross energy savings achieved through Quarter 1, as shown in Figure 1-1. (Phase II-Q)<sup>3</sup> is also shown in Figure 1-1.



\*Carry-Over (CO) from Phase I will be included in future quarterly reports once savings from the Phase I program have been finalized.

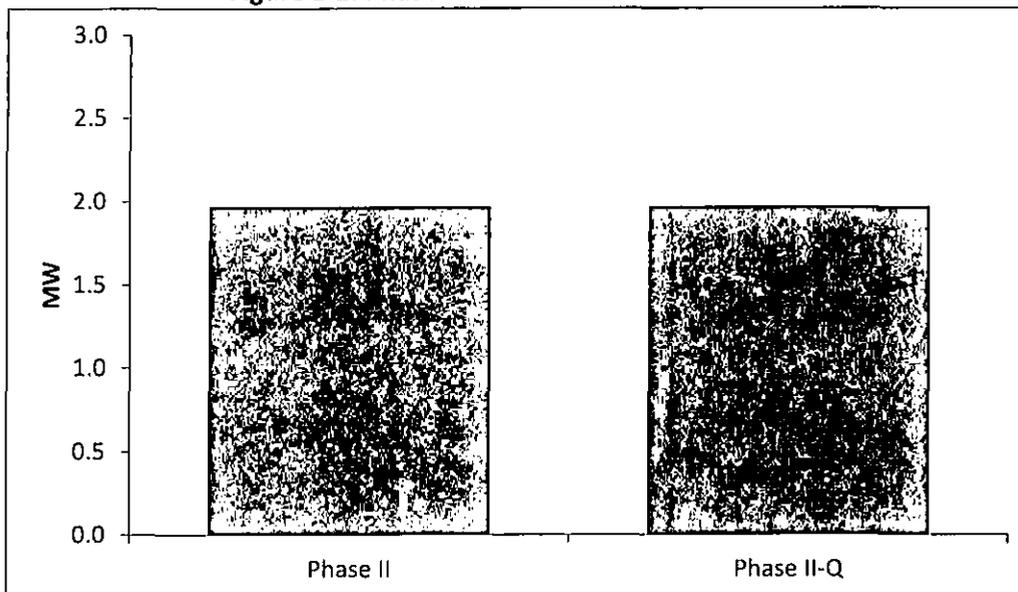
<sup>1</sup> Phase II Reported Gross Savings = Phase II Reported Gross Savings from the beginning of Phase II through the end of the current quarter. All savings reported as Phase II reported gross savings are computed this way.

<sup>2</sup> Phase II-Q-CO Gross Savings = Phase II verified gross savings from the beginning of Phase II including verified Carry Over Savings from Phase I + PYTD reported gross savings. At the time of this report, Phase I Carry Over Savings had not been finalized and so are not shown in this graph.

<sup>3</sup> Phase II-Q Gross Savings = CPITD Verified Gross Savings from the beginning of Phase II + PYTD Reported Gross Savings. This excludes Phase I carry over savings. All savings reported as Phase II-Q gross savings are computed this way. Phase II Verified Gross Savings will be reported in the annual report. For the first program year of Phase II (Program Year 5), Phase II-Q Savings and CPP2ITD Savings will be the same as no savings will be verified for Phase II until November, after the end of Program Year 5.

Duquesne Light has achieved 2 MW of demand reduction during PY5Q1<sup>4</sup>.

**Figure 1-2: Phase II Portfolio Demand Reduction**



There are 8 measures available to the low-income sector at no cost to the customer. These measures offered to the low-income sector therefore comprise 16 percent of the total measures offered. As required for Phase 2, this exceeds the fraction of the electric consumption of the utility’s low-income households divided by the total electricity consumption in the Duquesne Light territory. (8.4 percent).<sup>5</sup> The Phase II reported gross energy savings achieved in the low-income sector is 2,409 MWh/yr<sup>6</sup>; this is 10.1 percent of the Phase II total portfolio reported gross energy savings. This exceeds the percentage required (4.5%) of the Phase II goal.

Duquesne Light achieved zero percent of the May 31, 2016, energy reduction compliance target for government, nonprofit and institutional sector, based on Phase II reported gross energy savings, and

---

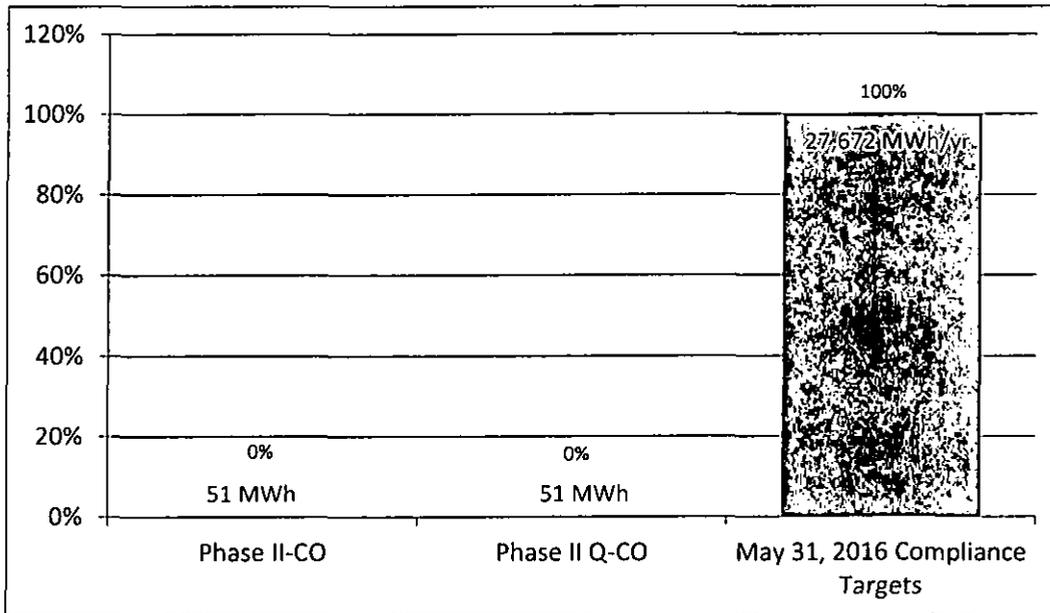
<sup>4</sup> Unlike Phase 1, there is no compliance target for demand reduction in Phase 2.

<sup>5</sup> Act 129 includes a provision requiring electric distribution companies to offer a number of energy efficiency measures to low-income households that are “proportionate to those households’ share of the total energy usage in the service territory.” 66 Pa.C.S. §2806.1(b)(i)(G). Per SWE’s “Low-income Measures Memo Clarification 101Q2012”, dated October 10, 2012, consumption of low-income households as a percentage of all consumption for Duquesne customers is 8.402%.

<sup>6</sup> The Upstream lighting low Income percentage (13.6%) estimated through Phase I evaluation activities was applied to residential upstream lighting savings. Changes in upstream lighting resulting from residential vs. non-residential split and updated installation rates will be applied in future quarterly reports.

zero percent of the target based on Phase II-Q-CO (or Phase II-CO until verified savings are available for PY5) gross energy savings achieved through Quarter 1, as shown in Figure 1-3.

**Figure 1-3: Government, Nonprofit, and Institutional Sectors\***



\*Carry-Over (CO) from Phase I will be included in future quarterly reports once savings from the Phase I program have been finalized.

## 1.2 Program Updates and Findings

The energy efficiency programs which participants took part in during PY5Q1 have not changed substantially from those offered in PY4Q4 (Phase I).

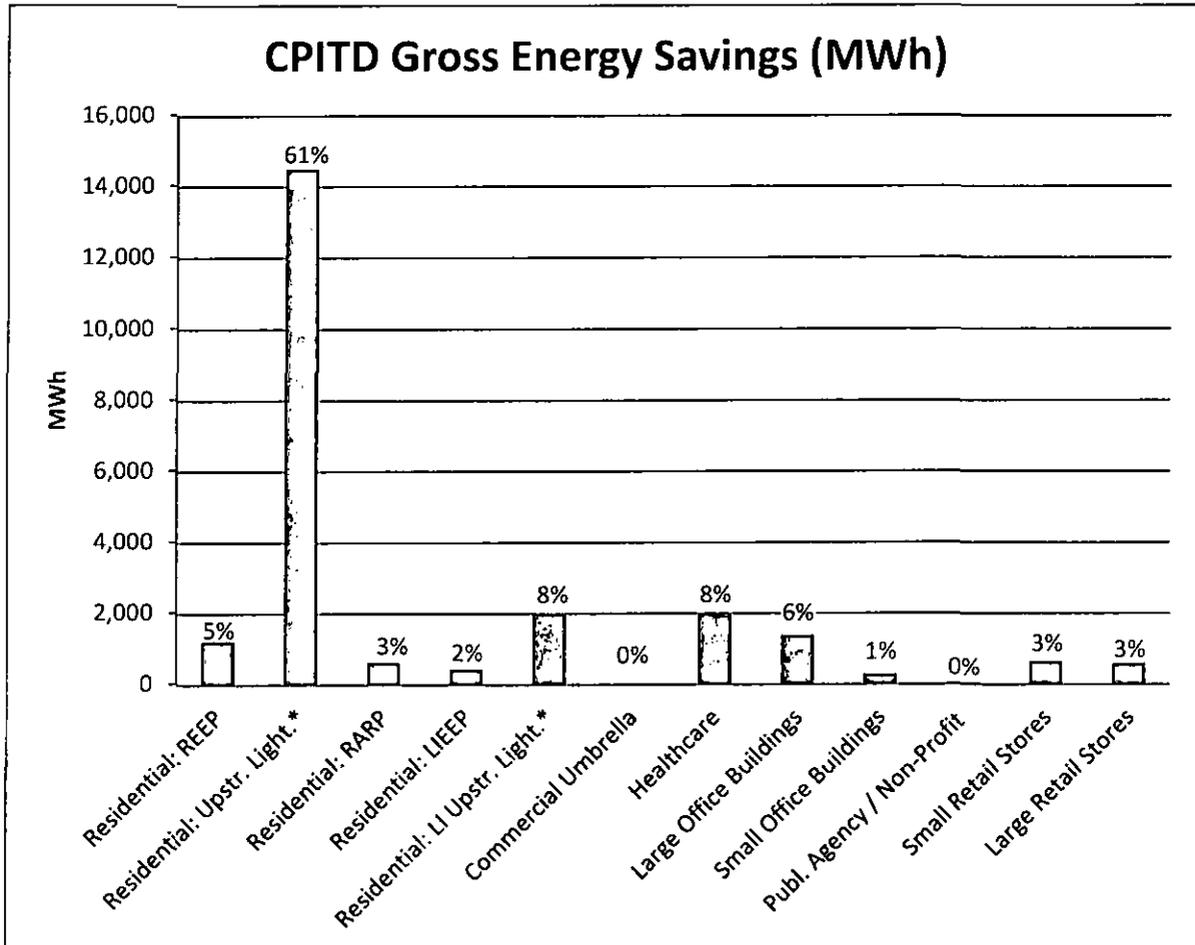
## 1.3 Evaluation Updates and Findings

During PY5Q1 Navigant conducted significant research to support Phase I and Program Year 4 evaluation efforts. The firm also developed a draft evaluation plan for all Phase II evaluation activities which is currently being reviewed by the SWE. More detail about planned evaluation activities will be provided in future Quarterly Reports once the Phase II evaluation plan has been finalized.

## 2 Summary of Energy Impacts by Program

A summary of the reported energy savings by program is presented in Figure 2-1.

Figure 2-1: Phase II Reported Gross Energy Savings by Program\*



\* The Upstream lighting low Income percentage (13.6%) estimated through Phase I evaluation activities was applied to residential upstream lighting savings. Changes in upstream lighting resulting from residential vs. non-residential split and updated installation rates will be applied in future quarterly reports.

A summary of energy impacts by program through the PY5Q1 is presented in Table 2-1.

**Table 2-1: EDC Reported Participation and Gross Energy Savings by Program\***

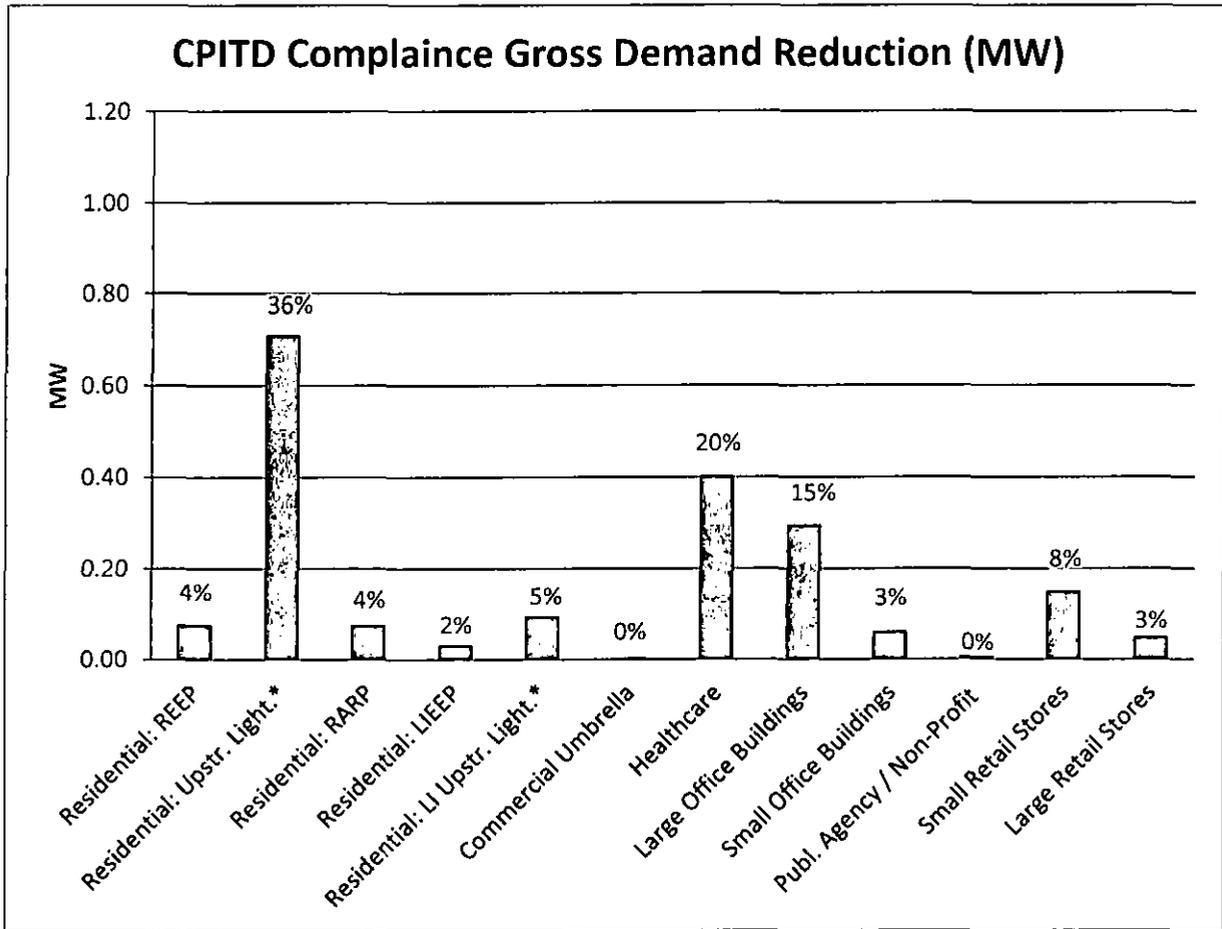
| Program   | Participants |              |              | Reported Gross Impact (MWh) |               |               |               |
|---|--------------|--------------|--------------|-----------------------------|---------------|---------------|---------------|
|   | IQ           | PYTD         | Phase II     | IQ                          | PYTD          | Phase II      | Phase II-Q    |
| Residential: EE Program (REEP): Rebate Program  | 4,995        | 4,995        | 4,995        | 1,220                       | 1,220         | 1,220         | 1,220         |
| Residential: EE Program (Upstream Lighting)*    | N/A          | N/A          | N/A          | 14,493                      | 14,493        | 14,493        | 14,493        |
| Residential: School Energy Pledge               | 0            | 0            | 0            | 0                           | 0             | 0             | 0             |
| Residential: Appliance Recycling                | 741          | 741          | 741          | 632                         | 632           | 632           | 632           |
| Residential: Low Income EE                      | 953          | 953          | 953          | 438                         | 438           | 438           | 438           |
| Residential: Low Income EE (Upstream Lighting)* | N/A          | N/A          | N/A          | 1,971                       | 1,971         | 1,971         | 1,971         |
| Commercial Sector Umbrella EE                   | 1            | 1            | 1            | 19                          | 19            | 19            | 19            |
| Healthcare EE                                   | 1            | 1            | 1            | 1,949                       | 1,949         | 1,949         | 1,949         |
| Industrial Sector Umbrella EE                   | 0            | 0            | 0            | 0                           | 0             | 0             | 0             |
| Chemical Products EE                            | 0            | 0            | 0            | 0                           | 0             | 0             | 0             |
| Mixed Industrial EE                             | 0            | 0            | 0            | 0                           | 0             | 0             | 0             |
| Office Building – Large – EE                    | 10           | 10           | 10           | 1,390                       | 1,390         | 1,390         | 1,390         |
| Office Building – Small EE                      | 8            | 8            | 8            | 300                         | 300           | 300           | 300           |
| Primary Metals EE                               | 0            | 0            | 0            | 0                           | 0             | 0             | 0             |
| Public Agency / Non-Profit                      | 3            | 3            | 3            | 51                          | 51            | 51            | 51            |
| Retail Stores – Small EE                        | 29           | 29           | 29           | 659                         | 659           | 659           | 659           |
| Retail Stores – Large EE                        | 9            | 9            | 9            | 613                         | 613           | 613           | 613           |
| Residential Demand Response                     | 0            | 0            | 0            | 0                           | 0             | 0             | 0             |
| Large Curtailable Demand Response               | 0            | 0            | 0            | 0                           | 0             | 0             | 0             |
| <b>TOTAL PORTFOLIO</b>                          | <b>6,750</b> | <b>6,750</b> | <b>6,750</b> | <b>23,736</b>               | <b>23,736</b> | <b>23,736</b> | <b>23,736</b> |

\* The Upstream lighting low income percentage (13.6%) estimated through Phase I evaluation activities was applied to residential upstream lighting savings. Changes in upstream lighting resulting from residential vs. non-residential split and updated installation rates will be applied in future quarterly reports.

### 3 Summary of Demand Impacts by Program

A summary of the reported demand reduction by program is presented in Figure 3-1.

Figure 3-1: Phase II Demand Reduction by Program\*



\* The Upstream lighting low Income percentage (13.6%) estimated through Phase I evaluation activities was applied to residential upstream lighting savings. Changes in upstream lighting resulting from residential vs. non-residential split and updated installation rates will be applied in future quarterly reports.

A summary of total demand reduction impacts by program through the PY5Q1 is presented in Table 3-1.

**Table 3-1: Participation and Reported Gross Demand Reduction by Program\***

| Program   | Participants |              |              | Reported Gross Impact (MW) |              |              |              |
|---|--------------|--------------|--------------|----------------------------|--------------|--------------|--------------|
|   | IQ           | PYTD         | Phase II     | IQ                         | PYTD         | Phase II     | Phase II-Q   |
| Residential: EE Program (REEP): Rebate Program  | 4,995        | 4,995        | 4,995        | 0.078                      | 0.078        | 0.078        | 0.078        |
| Residential: EE Program (Upstream Lighting)*    | N/A          | N/A          | N/A          | 0.711                      | 0.711        | 0.711        | 0.711        |
| Residential: School Energy Pledge               | 0            | 0            | 0            | 0.000                      | 0.000        | 0.000        | 0.000        |
| Residential: Appliance Recycling                | 741          | 741          | 741          | 0.077                      | 0.077        | 0.077        | 0.077        |
| Residential: Low Income EE                      | 953          | 953          | 953          | 0.033                      | 0.033        | 0.033        | 0.033        |
| Residential: Low Income EE (Upstream Lighting)* | N/A          | N/A          | N/A          | 0.097                      | 0.097        | 0.097        | 0.097        |
| Commercial Sector Umbrella EE                   | 1            | 1            | 1            | 0.004                      | 0.004        | 0.004        | 0.004        |
| Healthcare EE                                   | 1            | 1            | 1            | 0.403                      | 0.403        | 0.403        | 0.403        |
| Industrial Sector Umbrella EE                   | 0            | 0            | 0            | 0.000                      | 0.000        | 0.000        | 0.000        |
| Chemical Products EE                            | 0            | 0            | 0            | 0.000                      | 0.000        | 0.000        | 0.000        |
| Mixed Industrial EE                             | 0            | 0            | 0            | 0.000                      | 0.000        | 0.000        | 0.000        |
| Office Building – Large – EE                    | 10           | 10           | 10           | 0.297                      | 0.297        | 0.297        | 0.297        |
| Office Building – Small EE                      | 8            | 8            | 8            | 0.062                      | 0.062        | 0.062        | 0.062        |
| Primary Metals EE                               | 0            | 0            | 0            | 0.000                      | 0.000        | 0.000        | 0.000        |
| Public Agency / Non-Profit                      | 3            | 3            | 3            | 0.007                      | 0.007        | 0.007        | 0.007        |
| Retail Stores – Small EE                        | 29           | 29           | 29           | 0.150                      | 0.150        | 0.150        | 0.150        |
| Retail Stores – Large EE                        | 9            | 9            | 9            | 0.050                      | 0.050        | 0.050        | 0.050        |
| Residential Demand Response                     | 0            | 0            | 0            | 0.000                      | 0.000        | 0.000        | 0.000        |
| Large Curtailable Demand Response               | 0            | 0            | 0            | 0.000                      | 0.000        | 0.000        | 0.000        |
| <b>TOTAL PORTFOLIO</b>                          | <b>6,750</b> | <b>6,750</b> | <b>6,750</b> | <b>1.969</b>               | <b>1.969</b> | <b>1.969</b> | <b>1.969</b> |

\* The Upstream lighting low Income percentage (13.6%) estimated through Phase I evaluation activities was applied to residential upstream lighting savings. Changes in upstream lighting resulting from residential vs. non-residential split and updated installation rates will be applied in future quarterly reports.

## 4 Summary of Finances

### 4.1 Portfolio Level Expenditures

Table 4-1: Summary of Portfolio Finances – August 31, 2013

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$554                | \$554           | \$554               |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>554</b>           | <b>554</b>      | <b>554</b>          |
| Design & Development   | 239                  | 239             | 239                 |
| Administration, Management and Technical Assistance <sup>[1]</sup>   | 977                  | 977             | 977                 |
| Marketing  | 119                  | 119             | 119                 |
| <b>Subtotal EDC Implementation Costs</b>   | <b>1,335</b>         | <b>1,335</b>    | <b>1,335</b>        |
| EDC Evaluation Costs   | 0                    | 0               | 0                   |
| SWE Audit Costs  | 0                    | 0               | 0                   |
| <b>Total EDC Costs<sup>[2]</sup></b>   | <b>1,889</b>         | <b>1,889</b>    | <b>1,889</b>        |
| Participant Costs <sup>[3]</sup>   |                      |                 |                     |
| <b>Total TRC Costs<sup>[4]</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

## 4.2 Program Level Expenditures

**Table 4-2: Summary of Program Finances – Residential Energy Efficiency – August 31, 2013\***

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$515                | \$515           | \$515               |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>515</b>           | <b>515</b>      | <b>515</b>          |
| Design & Development   | 52                   | 52              | 52                  |
| Administration, Management and Technical Assistance <sup>[1]</sup>   | 283                  | 283             | 283                 |
| Marketing  | 119                  | 119             | 119                 |
| <b>Subtotal EDC Implementation Costs</b>   | <b>454</b>           | <b>454</b>      | <b>454</b>          |
| EDC Evaluation Costs   | 0                    | 0               | 0                   |
| SWE Audit Costs  | 0                    | 0               | 0                   |
| <b>Total EDC Costs<sup>[2]</sup></b>   | <b>969</b>           | <b>969</b>      | <b>969</b>          |
| Participant Costs <sup>[3]</sup>   |                      |                 |                     |
| <b>Total TRC Costs<sup>[4]</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

\* All Upstream Lighting program costs are currently shown in this table. The final report for PY5 will disaggregate these costs to REEP and LIEEP, as appropriate.

**Table 4-3: Summary of Program Finances – Schools Energy Pledge – August 31, 2013**

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$0                  | \$0             | \$0                 |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Design &amp; Development</b>  | <b>6</b>             | <b>6</b>        | <b>6</b>            |
| Administration, Management and Technical Assistance <sup>[1]</sup>   | 24                   | 24              | 24                  |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>30</b>            | <b>30</b>       | <b>30</b>           |
| <b>EDC Evaluation Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>SWE Audit Costs</b>   | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Total EDC Costs<sup>[2]</sup></b>   | <b>30</b>            | <b>30</b>       | <b>30</b>           |
| <b>Participant Costs<sup>[3]</sup></b>   |                      |                 |                     |
| <b>Total TRC Costs<sup>[4]</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.   |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

**Table 4-4: Summary of Program Finances – Appliance Recycling Program – August 31, 2013**

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$27                 | \$27            | \$27                |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>27</b>            | <b>27</b>       | <b>27</b>           |
| <b>EDC Implementation Costs</b>  |                      |                 |                     |
| Design & Development   | 6                    | 6               | 6                   |
| Administration, Management and Technical Assistance <sup>[1]</sup>   | 91                   | 91              | 91                  |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>97</b>            | <b>97</b>       | <b>97</b>           |
| <b>EDC Evaluation Costs</b>  |                      |                 |                     |
| EDC Evaluation Costs   | 0                    | 0               | 0                   |
| SWE Audit Costs  | 0                    | 0               | 0                   |
| <b>Total EDC Costs<sup>[2]</sup></b>   | <b>124</b>           | <b>124</b>      | <b>124</b>          |
| <b>Participant Costs<sup>[3]</sup></b>   |                      |                 |                     |
| <b>Total TRC Costs<sup>[4]</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.   |                      |                 |                     |
| Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.   |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

**Table 4-5: Summary of Program Finances – Low Income Energy Efficiency – August 31, 2013\***

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$3                  | \$3             | \$3                 |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>3</b>             | <b>3</b>        | <b>3</b>            |
| <b>Design &amp; Development</b>  | <b>15</b>            | <b>15</b>       | <b>15</b>           |
| Administration, Management and Technical Assistance <sup>[1]</sup>   | 88                   | 88              | 88                  |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>103</b>           | <b>103</b>      | <b>103</b>          |
| <b>EDC Evaluation Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>SWE Audit Costs</b>   | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Total EDC Costs<sup>[2]</sup></b>   | <b>106</b>           | <b>106</b>      | <b>106</b>          |
| <b>Participant Costs<sup>[3]</sup></b>   |                      |                 |                     |
| <b>Total TRC Costs<sup>[4]</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

\* All Upstream Lighting program costs are currently shown in Table 4-2: Summary of Program Finances – Residential Energy Efficiency. The final report for PYS will disaggregate these costs to REEP and LIEEP, as appropriate.

**Table 4-6: Summary of Program Finances – Commercial Umbrella – August 31, 2013**

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$1                  | \$1             | \$1                 |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>1</b>             | <b>1</b>        | <b>1</b>            |
| <b>Design &amp; Development</b>  |                      |                 |                     |
| Design & Development   | 10                   | 10              | 10                  |
| Administration, Management and Technical Assistance <sup>[1]</sup>   | 18                   | 18              | 18                  |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>28</b>            | <b>28</b>       | <b>28</b>           |
| <b>EDC Evaluation Costs</b>  |                      |                 |                     |
| EDC Evaluation Costs   | 0                    | 0               | 0                   |
| <b>SWE Audit Costs</b>   | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Total EDC Costs<sup>[2]</sup></b>   | <b>29</b>            | <b>29</b>       | <b>29</b>           |
| <b>Participant Costs<sup>[3]</sup></b>   |                      |                 |                     |
| <b>Total TRC Costs<sup>[4]</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

**Table 4-7: Summary of Program Finances – Healthcare – August 31, 2013**

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$0                  | \$0             | \$0                 |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Design &amp; Development</b>  | <b>13</b>            | <b>13</b>       | <b>13</b>           |
| Administration, Management and Technical Assistance <sup>(1)</sup>   | 132                  | 132             | 132                 |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>145</b>           | <b>145</b>      | <b>145</b>          |
| <b>EDC Evaluation Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>SWE Audit Costs</b>   | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Total EDC Costs<sup>(2)</sup></b>   | <b>145</b>           | <b>145</b>      | <b>145</b>          |
| <b>Participant Costs<sup>(3)</sup></b>   |                      |                 |                     |
| <b>Total TRC Costs<sup>(4)</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

**Table 4-8: Summary of Program Finances – Industrial Umbrella – August 31, 2013**

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$0                  | \$0             | \$0                 |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Design &amp; Development</b>  | <b>4</b>             | <b>4</b>        | <b>4</b>            |
| Administration, Management and Technical Assistance <sup>(1)</sup>   | 11                   | 11              | 11                  |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>15</b>            | <b>15</b>       | <b>15</b>           |
| <b>EDC Evaluation Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>SWE Audit Costs</b>   | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Total EDC Costs<sup>(2)</sup></b>   | <b>15</b>            | <b>15</b>       | <b>15</b>           |
| <b>Participant Costs<sup>(3)</sup></b>   |                      |                 |                     |
| <b>Total TRC Costs<sup>(4)</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

**Table 4-9: Summary of Program Finances – Chemicals – August 31, 2013**

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$0                  | \$0             | \$0                 |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| Design & Development   | 9                    | 9               | 9                   |
| Administration, Management and Technical Assistance <sup>(1)</sup>   | 14                   | 14              | 14                  |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>23</b>            | <b>23</b>       | <b>23</b>           |
| EDC Evaluation Costs   | 0                    | 0               | 0                   |
| SWE Audit Costs  | 0                    | 0               | 0                   |
| <b>Total EDC Costs<sup>(2)</sup></b>   | <b>23</b>            | <b>23</b>       | <b>23</b>           |
| Participant Costs <sup>(3)</sup>   |                      |                 |                     |
| <b>Total TRC Costs<sup>(4)</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

**Table 4-10: Summary of Program Finances – Mixed Industrial – August 31, 2013**

|  | <b>Quarter 1<br/>(\$000)</b> | <b>PYTD<br/>(\$000)</b> | <b>Phase II<br/>(\$000)</b> |
|--|------------------------------|-------------------------|-----------------------------|
| EDC Incentives to Participants   | \$0                          | \$0                     | \$0                         |
| EDC Incentives to Trade Allies   |                              |                         |                             |
| <b>Subtotal EDC Incentive Costs</b>  | <b>0</b>                     | <b>0</b>                | <b>0</b>                    |
| <b>Design &amp; Development</b>  | <b>8</b>                     | <b>8</b>                | <b>8</b>                    |
| Administration, Management and Technical Assistance <sup>(1)</sup>   | 13                           | 13                      | 13                          |
| Marketing  | 0                            | 0                       | 0                           |
| <b>Subtotal EDC Implementation Costs</b>   | <b>21</b>                    | <b>21</b>               | <b>21</b>                   |
| <b>EDC Evaluation Costs</b>  | <b>0</b>                     | <b>0</b>                | <b>0</b>                    |
| <b>SWE Audit Costs</b>   | <b>0</b>                     | <b>0</b>                | <b>0</b>                    |
| <b>Total EDC Costs<sup>(2)</sup></b>   | <b>21</b>                    | <b>21</b>               | <b>21</b>                   |
| <b>Participant Costs<sup>(3)</sup></b>   |                              |                         |                             |
| <b>Total TRC Costs<sup>(4)</sup></b>   |                              |                         |                             |
| <b>NOTES</b>   |                              |                         |                             |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                              |                         |                             |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                              |                         |                             |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                              |                         |                             |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                              |                         |                             |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                              |                         |                             |

**Table 4-11: Summary of Program Finances – Office Buildings – August 31, 2013**

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$2                  | \$2             | \$2                 |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>2</b>             | <b>2</b>        | <b>2</b>            |
| <b>Design &amp; Development</b>  | <b>36</b>            | <b>36</b>       | <b>36</b>           |
| Administration, Management and Technical Assistance <sup>[1]</sup>   | 143                  | 143             | 143                 |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>179</b>           | <b>179</b>      | <b>179</b>          |
| <b>EDC Evaluation Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>SWE Audit Costs</b>   | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Total EDC Costs<sup>[2]</sup></b>   | <b>181</b>           | <b>181</b>      | <b>181</b>          |
| <b>Participant Costs<sup>[3]</sup></b>   |                      |                 |                     |
| <b>Total TRC Costs<sup>[4]</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.   |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

**Table 4-12: Summary of Program Finances – Primary Metals – August 31, 2013**

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$0                  | \$0             | \$0                 |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Design &amp; Development</b>  | <b>24</b>            | <b>24</b>       | <b>24</b>           |
| Administration, Management and Technical Assistance <sup>[1]</sup>   | 69                   | 69              | 69                  |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>93</b>            | <b>93</b>       | <b>93</b>           |
| <b>EDC Evaluation Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>SWE Audit Costs</b>   | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| <b>Total EDC Costs<sup>[2]</sup></b>   | <b>93</b>            | <b>93</b>       | <b>93</b>           |
| <b>Participant Costs<sup>[3]</sup></b>   |                      |                 |                     |
| <b>Total TRC Costs<sup>[4]</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

**Table 4-13: Summary of Program Finances – Government (Non-Profit & Education) – August 31, 2013**

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$6                  | \$6             | \$6                 |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>6</b>             | <b>6</b>        | <b>6</b>            |
| Design & Development   | 42                   | 42              | 42                  |
| Administration, Management and Technical Assistance <sup>[1]</sup>   | 59                   | 59              | 59                  |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>101</b>           | <b>101</b>      | <b>101</b>          |
| EDC Evaluation Costs   | 0                    | 0               | 0                   |
| SWE Audit Costs  | 0                    | 0               | 0                   |
| <b>Total EDC Costs<sup>[2]</sup></b>   | <b>107</b>           | <b>107</b>      | <b>107</b>          |
| Participant Costs <sup>[3]</sup>   |                      |                 |                     |
| <b>Total TRC Costs<sup>[4]</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

**Table 4-14: Summary of Program Finances – Retail Stores – August 31, 2013**

|  | Quarter 1<br>(\$000) | PYTD<br>(\$000) | Phase II<br>(\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants   | \$0                  | \$0             | \$0                 |
| EDC Incentives to Trade Allies   |                      |                 |                     |
| <b>Subtotal EDC Incentive Costs</b>  | <b>0</b>             | <b>0</b>        | <b>0</b>            |
| Design & Development   | 14                   | 14              | 14                  |
| Administration, Management and Technical Assistance <sup>(1)</sup>   | 32                   | 32              | 32                  |
| Marketing  | 0                    | 0               | 0                   |
| <b>Subtotal EDC Implementation Costs</b>   | <b>46</b>            | <b>46</b>       | <b>46</b>           |
| EDC Evaluation Costs   | 0                    | 0               | 0                   |
| SWE Audit Costs  | 0                    | 0               | 0                   |
| <b>Total EDC Costs<sup>(2)</sup></b>   | <b>46</b>            | <b>46</b>       | <b>46</b>           |
| Participant Costs <sup>(3)</sup>   |                      |                 |                     |
| <b>Total TRC Costs<sup>(4)</sup></b>   |                      |                 |                     |
| <b>NOTES</b>   |                      |                 |                     |
| <i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>  |                      |                 |                     |
| <sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance     |                      |                 |                     |
| <sup>2</sup> Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.<br>Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs. |                      |                 |                     |
| <sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.   |                      |                 |                     |
| <sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs   |                      |                 |                     |

UPS CampusShip: View/Print Label

1. **Ensure there are no other shipping or tracking labels attached to your package.** Select the *Print* button on the print dialog box that appears. *Note: If your browser does not support this function select Print from the File menu to print the label.*

2. **Fold the printed sheet containing the label at the line so that the entire shipping label is visible.** Place the label on a single side of the package and cover it completely with clear plastic shipping tape. **Do not cover any seams or closures on the package with the label.** Place the label in a UPS Shipping Pouch. If you do not have a pouch, affix the folded label using clear plastic shipping tape over the entire label.

3. **GETTING YOUR SHIPMENT TO UPS**

**UPS locations include the UPS Store<sup>®</sup>, UPS drop boxes, UPS customer centers, authorized retail outlets and UPS drivers.**

Schedule a same day or future day Pickup to have a UPS driver pickup all your CampusShip packages.

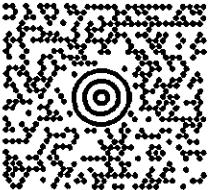
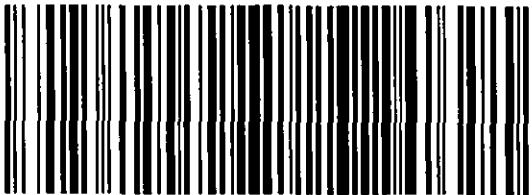
Hand the package to any UPS driver in your area.

Take your package to any location of The UPS Store<sup>®</sup>, UPS Drop Box, UPS Customer Center, UPS Alliances (Office Depot<sup>®</sup> or Staples<sup>®</sup>) or Authorized Shipping Outlet near you. Items sent via UPS Return Services(SM) (including via Ground) are also accepted at Drop Boxes. To find the location nearest you, please visit the Resources area of CampusShip and select UPS Locations.

**Customers with a Daily Pickup**

Your driver will pickup your shipment(s) as usual.

FOLD HERE

|  |  |  |        |
|--|--|--|--------|
| TISHEKIA WILLIAMS<br>412-393-1541<br>DUQUESNE LIGHT<br>411 SEVENTH AVE<br>PITTSBURGH PA 15219  |  | 0.0 LBS LTR  | 1 OF 1 |
| SHIP TO:<br>SECRETARY ROSEMARY CHIAVETTA<br>PA PUBLIC UTILITY COMMISSION<br>400 NORTH STREET<br>COMMONWEALTH KEYSTONE BUILDING<br>HARRISBURG PA 17120-0200 |  |  |        |
|   | PA 171 9-20<br> |  |        |
| UPS NEXT DAY AIR   |  | 1  |        |
| TRACKING #: 1Z A5V 029 01 9023 9276  |  |  |        |
|    |  |  |        |
| BILLING: P/P   |  |  |        |
| Cost Center: 006   |  |  |        |
| CS 15.6.12. WNTIE80 42.0A 07/2013  |  |  |        |