



Forward Thinking Energy



August 22, 2013

**Jay L. Kooper**  
Director of Regulatory Affairs  
Energy Marketing

VIA OVERNIGHT MAIL  
Rosemary Chiavetta  
Secretary  
Pennsylvania Public Utility Commission  
Commonwealth Keystone Building  
400 North Street  
Harrisburg, PA 17120

*A-110005*

RE: Hess Corporation – Sale of Energy Marketing Business  
To Direct Energy

Dear Secretary Collins:

Hess Corporation ("Hess") and its wholly-owned subsidiaries Hess Small Business Services, LLC ("HSBS") and Hess Energy Marketing LLC ("HEM") are licensed competitive suppliers of electricity and natural gas in the Commonwealth of Pennsylvania as well as licensed curtailment service providers.

On July 30, 2013, Hess announced the sale of its energy marketing business to Direct Energy Business, LLC ("Direct Energy"), which is itself a licensed competitive supplier of electricity and natural gas and curtailment service in Pennsylvania. The sale is expected to close on October 1, 2013, at or around which time Hess will contribute its equity interest in HSBS to HEM and HEM will be acquired by Direct Energy. All current Hess customers will be transferred to HEM in accordance with the terms of their contracts and applicable Commission regulations. The existing Hess licenses will remain in operation to serve customers whose supply contracts are not able to be transferred to HEM on the closing date. All current Hess and HSBS customers will continue to be served in accordance with the same terms, conditions and prices as set forth in their existing contracts. All customers will be notified at least 30 days prior to any transfer.

Should you have any questions regarding this matter, please contact me at (732) 750-7048 or [jkooper@hess.com](mailto:jkooper@hess.com).

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AUG 22 2013

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

Sincerely,

Jay L. Kooper  
Director of Regulatory Affairs

**Hess Corporation**  
1 Hess Plaza  
Woodbridge, NJ 07095

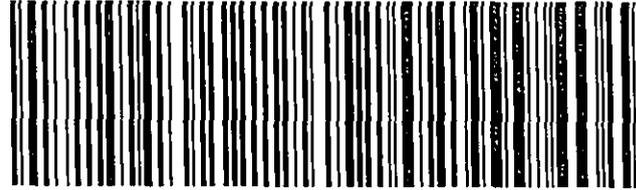
Tel: 732.750.7048  
Fax: 732.750.6670  
[jkooper@hess.com](mailto:jkooper@hess.com)

TRK# 0215 8013 5084 8692

STANDARD OVERNIGHT

EN MDTA

17120 PA-US MDT



Extremely Urgent

Emp# 723285 22AUG13 LDJA 519C1/09B9/93AB

FedEx Express Package US Airbill

FedEx Tracking Number 8013 5084 8692

Form ID No. 0215

Recipient's Copy

1 From [REDACTED]  
 Date 8/22/13

Sender's Name XXXXX Jay Kooper Phone 732 750-7095

Company HESS CORPORATION

Address 1 HESS PLZ  
Dept./Floor/Suite/Floor

City WOODBRIDGE State NJ ZIP 07095-1229

2 Your Internal Billing Reference WS99013

3 To Recipient's Name Rosemary Chiavetta Phone  
 Company Pennsylvania Public Utility Commission

Address Commonwealth Keystone Buidling  
We cannot deliver to P.O. boxes or P.O. ZIP codes. Dept./Floor/Suite/Floor

Address 400 North Street  
Use this line for the HOLD location address or for continuation of your shipping address.

City Harrisburg State PA ZIP 17120

0455775754



8013 5084 8692

4 Express Package Service \*To most locations. NOTE: Service order has changed. Please select carefully. Packages up to 150 lbs. For packages over 150 lbs., use the FedEx Express Freight US Airbill.

Next Business Day

- FedEx First Overnight  
Earliest next business morning delivery to select locations. Friday shipments will be delivered on Monday unless SATURDAY Delivery is selected.
- FedEx Priority Overnight  
Next business morning. Friday shipments will be delivered on Monday unless SATURDAY Delivery is selected.
- FedEx Standard Overnight  
Next business afternoon. Saturday Delivery NOT available.

2 or 3 Business Days

- FedEx 2Day A.M.  
Second business morning. Saturday Delivery NOT available.
- FedEx 2Day  
Second business afternoon. Thursday shipments will be delivered on Monday unless SATURDAY Delivery is selected.
- FedEx Express Saver  
Third business day. Saturday Delivery NOT available.

5 Packaging \*Declared value limit \$500.

FedEx Envelope\*

6 Spec

- SATURI  
NOT avail
- No Signal  
Package may not clear a sign.

Does this ship

- No  Yes

Dangerous goods (including...)

7 Payment Bill

Sender  Acc't. Pay Section I will be billed

Total Packages Total V

\*Our liability is limited to US\$100 unless you

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0: CHIAVETTA, R. PUC (CHIAVET  
 Agency: PUC  
 Floor:  
 External Carrier: FedEx Express



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