

NAESCO Presentation

Pennsylvania Public Utilities Commission

En banc Hearing

November 19, 2008

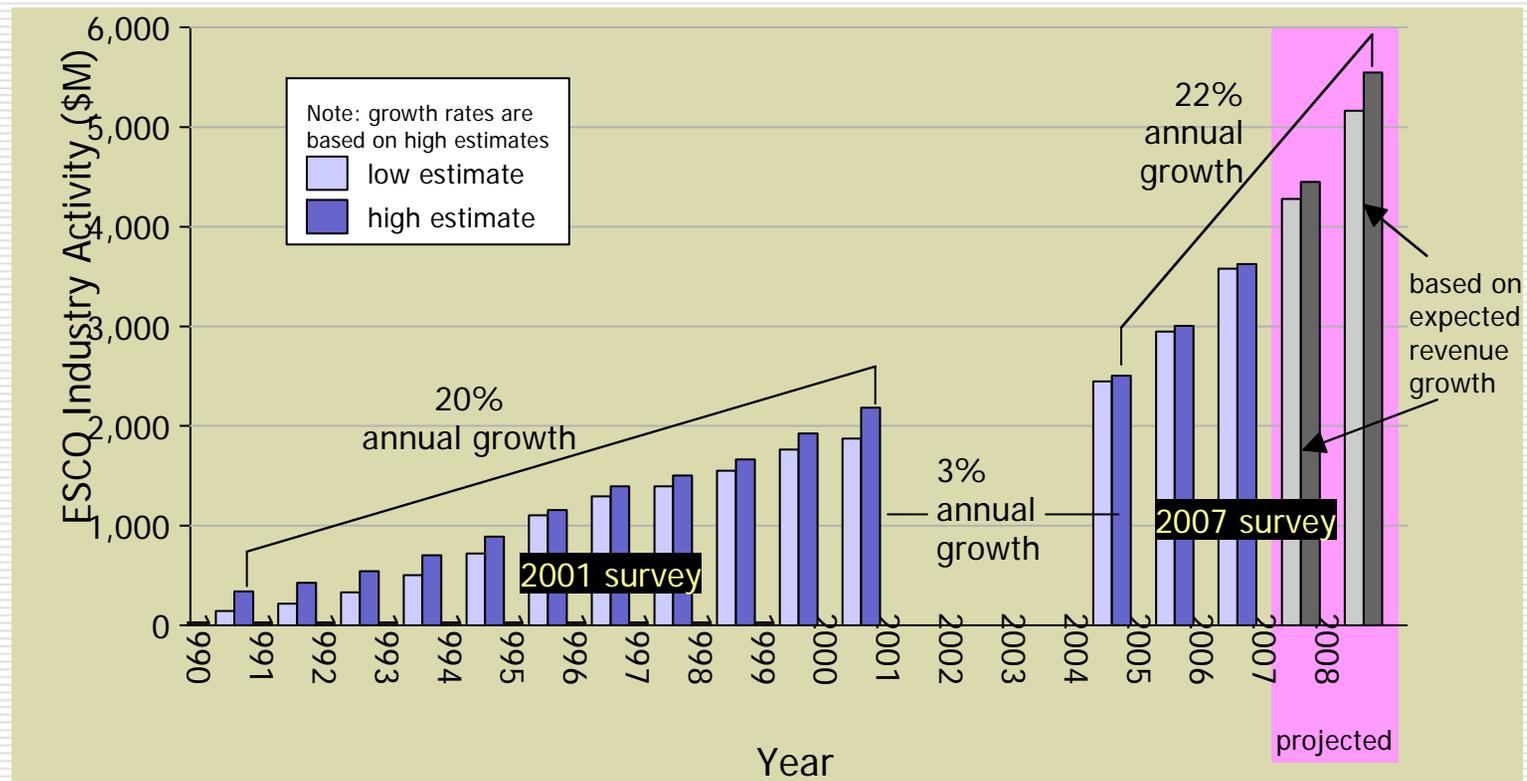
Overview

- ❑ ESCO background
- ❑ Utilities should support existing programs
- ❑ Utilities should involve ESCOs in program planning

ESCO Industry

- Delivers \$5 billion of projects annually
 - Energy efficiency, renewables, DG/CHP
- \$300+ million in Pennsylvania
- National and regional companies
 - Manufacturers
 - Utilities and energy suppliers
 - Independents

ESCO Industry Size



Utilities Should Support Existing Programs

- ❑ Infrastructure in place to meet legislative goal of 10% of savings from government buildings
- ❑ Significant state expertise protects government customers
- ❑ Don't need a redundant delivery system
- ❑ Utilities should provide incentives

Involve ESCOS in Planning

- ❑ Best planning processes involve all stakeholders in a true collaborative
- ❑ Devil is in the program details
- ❑ Pennsylvania does not need to start from scratch, but should adopt current best practices

More Information

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