

# *Retail Electricity Choice Activity Report 2011*



August 2012

Technical Utility Services  
Paul T. Diskin, *Director*

*Prepared by Charles Covage  
Policy and Planning*



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# **RETAIL ELECTRICITY CHOICE ACTIVITY REPORT 2011**

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## I. Executive Summary

Section 54.203 of the *PA Code* requires EDCs to file quarterly reports on retail sales activity of EGSs operating in their service territory. These filings provide aggregate EGS market share data for the number of customer accounts and MWh sales. Additionally, Section 54.203 of the *PA Code* requires EGSs to file an annual report by April 30th for the previous calendar year. These filings provide aggregate data on number of accounts served as well as customer accounts that participate in various EGS programs. These programs include flat and time varying rates, fixed term contracts, green power and curtailable contract information, as well as information on which EGSs are providing supplier billing services.

### Overview

Highlights as of December 31, 2011:

- 1,471,865 total EGS customer accounts;  
1,220,317 *residential* and 251,548 *non-residential*;  
*Non-residential* -- 212,018 *small*, 35,048 *medium* and 4,482 *large*;
- 64,719,208 total EGS MWh sales;  
6,490,752 MWhs - *residential*;  
58,228,456 MWhs - *non-residential*;  
*Non-residential*—6,725,900 MWhs- *small*, 13,215,228 MWhs- *medium* and  
38,287,328 MWhs- *large*;
- 26 percent of EDC customer accounts were served by EGSs;  
54 percent of total EDC MWh sales were served by EGSs;
- 150,628 Time of Use (TOU) customer accounts totaling  
1,852,746 MWh sales;
- 5,333 hourly/real time price customer accounts totaling  
42,104,835 MWh sales.

## ***II. Introduction***

The *Retail Electricity Choice Activity Report 2011* (Report) summarizes and discusses trends in EGS market share and customer participation in EGS programs. The Bureau of Technical Utility Services, Policy and Planning Section, prepared this report. The information contained in this report includes narrative, tables and graphs to highlight trends. An appendix provides definitions for terms used in the report. The Report does not present information which discloses individual EGS market shares.

For reference, the Residential/Non-Residential and Small, Medium and Large Non-Residential sections are color coded throughout the Report as follows:

### ***Section II. Electric Generation Supplier Trends***

--Residential/Non-Residential: Blue

--Small, Medium & Large Non-Residential: Aqua

### ***Section III. Time Varying Rates***

--Residential/Non-Residential: Green

--Small, Medium & Large Non-Residential: Brown

### ***Section IV. Number of Active Electric Generation Suppliers***

--Residential/Non-Residential: Gold

--Small, Medium & Large Non-Residential: Beige

### ***Section V. Electric Generation Supplier Programs***

--Residential/Non-Residential: Purple

--Small, Medium & Large Non-Residential: Gray

### III. Electric Generation Supplier Trends

This section provides information on trends in EGS customer accounts and MWh Sales during 2011. “Customer Accounts” data is reported as of December 31; “MWh Sales” data is the quarterly sum of each quarter reported during the year. Below is data presented for residential/non-residential and small/medium/large non-residential classes.

**Table 1 Number of Customer Accounts & MWh Sales: 2011  
Residential & Non-Residential**

	RESIDENTIAL		NON-RESIDENTIAL		TOTAL	
	(a) Customer Accounts	(b) MWh Sales	(a) Customer Accounts	(b) MWh Sales	(a) Customer Accounts	(b) MWh Sales
Total Served by EGSs	1,220,317	6,490,752	251,548	58,228,456	1,471,865	64,719,208
Total Served by EGSs & EDCs	4,973,457	42,651,229	683,538	76,311,304	5,656,995	118,962,533
<b>Percent Served by EGSs</b>	<b>25</b>	<b>15</b>	<b>37</b>	<b>76</b>	<b>26</b>	<b>54</b>

Source: “PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011”

(a) “Customer Accounts” data is reported as of December 31;

(b) “MWh Sales” data is the quarterly sum of each quarter reported during the year.

#### A. Number of Customer Accounts

##### 1. Residential and Non-Residential

During 2011, the total number of EGS customer accounts increased 51 percent. EGS customer accounts in the residential and non-residential classes increased 57 percent and 29 percent respectively.

Pennsylvania Power & Light (PPL), PECO Energy Company (PECO) and Duquesne Light Company (Duquesne) had the highest number of EGS customer accounts, predominantly in the residential class. EGS market share in these EDC service territories increased during each quarter of the period.

**Table 2 Number of EGS Customer Accounts: 2011  
Residential & Non-Residential**

Year and Quarter	Residential	Non-Residential	Total
<b>End-of-Year</b>			
2011	1,220,317	251,548	1,471,865
<b>2011</b>			
<b>Quarter</b>			
1st Quarter	778,135	195,449	973,584
2 <sup>nd</sup> Quarter	932,314	218,002	1,150,316
3 <sup>rd</sup> Quarter	1,100,050	237,693	1,337,743
4 <sup>th</sup> Quarter	1,220,317	251,548	1,471,865

Source: “PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011”

**Figure 1 EGS Customer Account Trends: 2011  
Residential & Non-Residential**



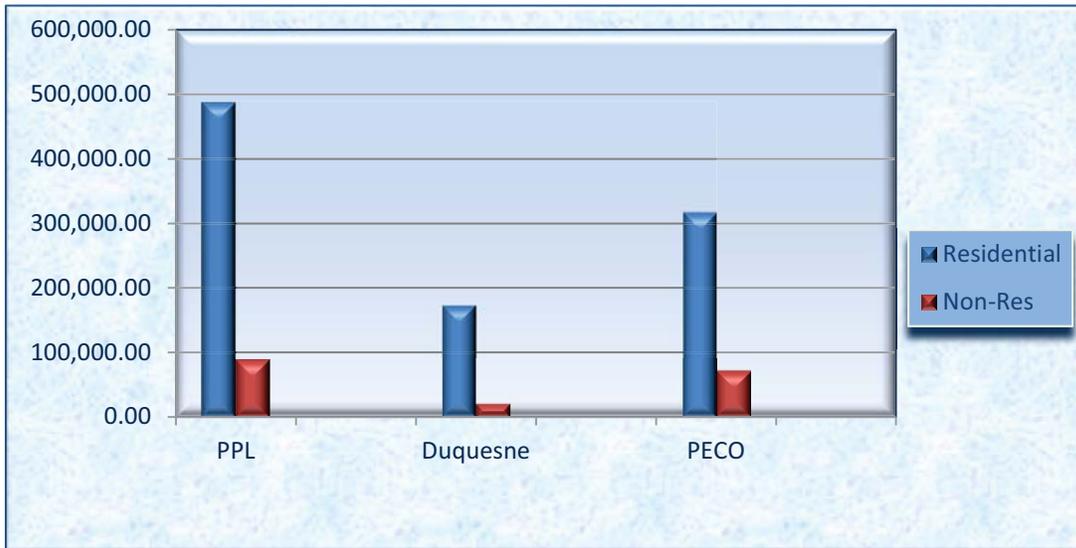
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2011"

**Table 3 Number of Customer Accounts by EDC Territory  
December 31, 2011  
Residential & Non-Residential**

EDC	Number Residential Accounts			Number Non-Residential Accounts			Total Number Accounts		
	EGS	Total	%	EGS	Total	%	EGS	Total	%
Citizens	0	5,701	0	0	1,122	0	0	6,823	0
Duquesne	173,450	525,509	33	21,250	61,721	34	194,700	587,230	33
UGI	1	55,337	0	490	8,447	6	491	63,784	1
Met-Ed	41,005	486,321	8	16,851	66,606	25	57,856	552,927	10
Penelec	71,509	500,368	14	25,050	85,284	29	96,559	585,652	16
Penn Power	32,407	140,349	23	6,360	20,115	32	38,767	160,464	24
PECO	316,925	1,413,364	22	71,399	164,538	43	388,324	1,577,902	25
Pike	2,540	3,665	69	621	997	62	3,161	4,662	68
PPL	487,898	1,224,007	40	88,037	178,161	49	575,935	1,402,168	41
Wellsboro	0	5,031	0	0	1,151	0	0	6,182	0
West Penn	94,582	613,805	15	21,490	95,396	23	116,072	709,202	16
<b>Total</b>	<b>1,220,317</b>	<b>4,973,457</b>	<b>25</b>	<b>251,548</b>	<b>683,538</b>	<b>37</b>	<b>1,471,865</b>	<b>5,656,995</b>	<b>26</b>

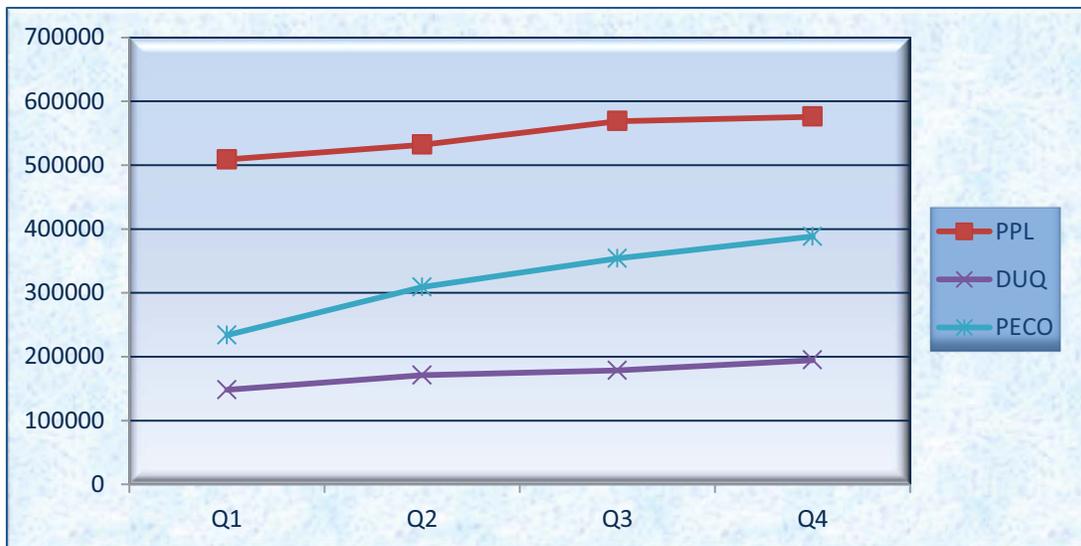
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"

**Figure 2 Number of EGS Customer Accounts: December 31, 2011  
PPL, PECO & Duquesne  
Residential & Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"

**Figure 3 EGS Customer Account Trends: 2011  
PPL, PECO & Duquesne  
Residential & Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports – 2011"

## 2. Small, Medium & Large Non-Residential

As of December 31, 2011, small non-residential had the highest number of EGS customer accounts; large non-residential had the most EGS MWh sales. Large non-residential had the highest percentage of customer accounts and MWhs served by EGSs. See Appendix for definitions of small, medium and large non-residential.

**Table 4 Number of Customer Accounts & MWh Sales: 2011  
Small, Medium & Large Non-Residential**

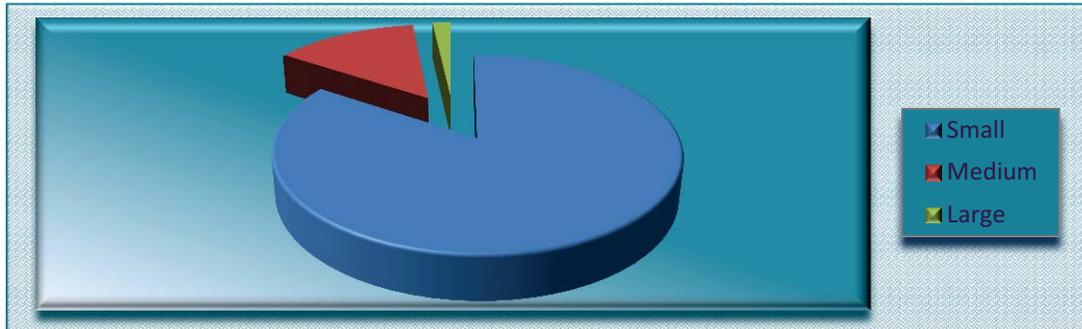
	Small		Medium		Large	
	(a) Customer Accounts	(b) MWh Sales	(a) Customer Accounts	(b) MWh Sales	(a) Customer Accounts	(b) MWh Sales
Total Served by EGSs	212,018	6,725,900	35,048	13,215,228	4,482	38,287,328
Total Served-- EGSs & EDCs	606,919	13,305,659	71,623	20,464,341	4,996	42,541,304
<i>Percent Served by EGSs</i>	<i>35</i>	<i>51</i>	<i>49</i>	<i>65</i>	<i>90</i>	<i>90</i>

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"

(a) "Customer Accounts" data is reported as of December 31;

(b) "MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 4 Number of EGS Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"

**Figure 5 EGS MWh Sales: January 1, 2011 to December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"

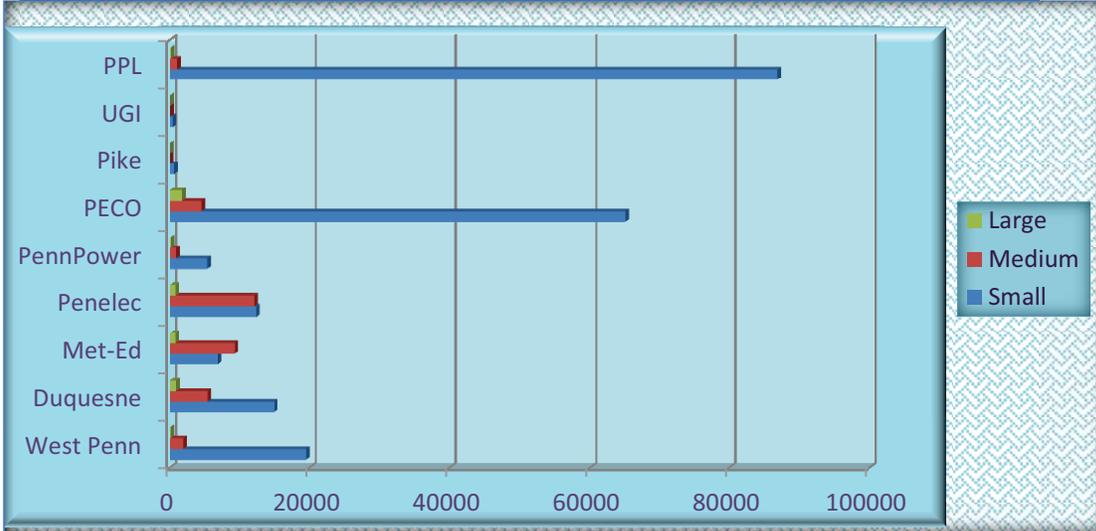
"MWh Sales" is the quarterly sum of each quarter reported during the year.

**Table 5 Number of Customer Accounts by EDC Territory  
December 31, 2011  
Small, Medium & Large Non-Residential**

EDC	Number Small Non-Residential Accounts			Number Medium Non-Residential Accounts			Number Large Non-Residential Accounts		
	EGS	Total	%	EGS	Total	%	EGS	Total	%
Citizens	0	1,081	0	0	36	0	0	5	0
Duquesne	14,971	50,342	30	5,424	10,466	52	855	913	94
UGI	390	8,240	5	73	165	44	27	42	64
Met-Ed	6,823	43,537	16	9,248	22,179	42	780	890	88
Penelec	12,265	57,261	21	12,004	27,150	44	781	873	89
PennPower	5,357	18,671	29	877	1,298	68	126	146	86
PECO	65,214	156,355	42	4,524	6,353	71	1,661	1,830	91
Pike	618	990	62	0	0	0	3	7	43
PPL	86,868	176,863	49	1,038	1,152	90	131	146	90
Wellsboro	0	825	0	0	312	0	0	14	0
West Penn	19,512	92,754	21	1,860	2,512	74	118	130	91

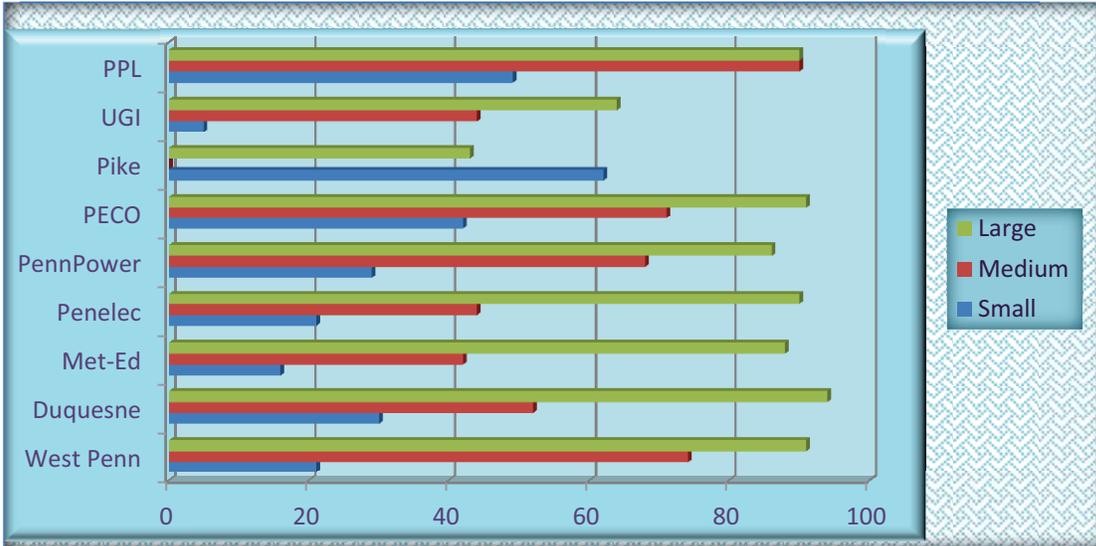
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: 4th Quarter 2011"  
See Appendix for definitions of small, medium and large non-residential classifications.

**Figure 6a Number of EGS Customer Accounts by Classification: December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"

**Figure 6b Percent of EGS Customer Accounts by Classification: December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"

## B. MWh Sales

### 1. Residential and Non-Residential

During 2011, EGS MWh sales increased 36 percent. EGS MWh sales in the residential and non-residential classes increased 90 percent and 31 percent respectively.

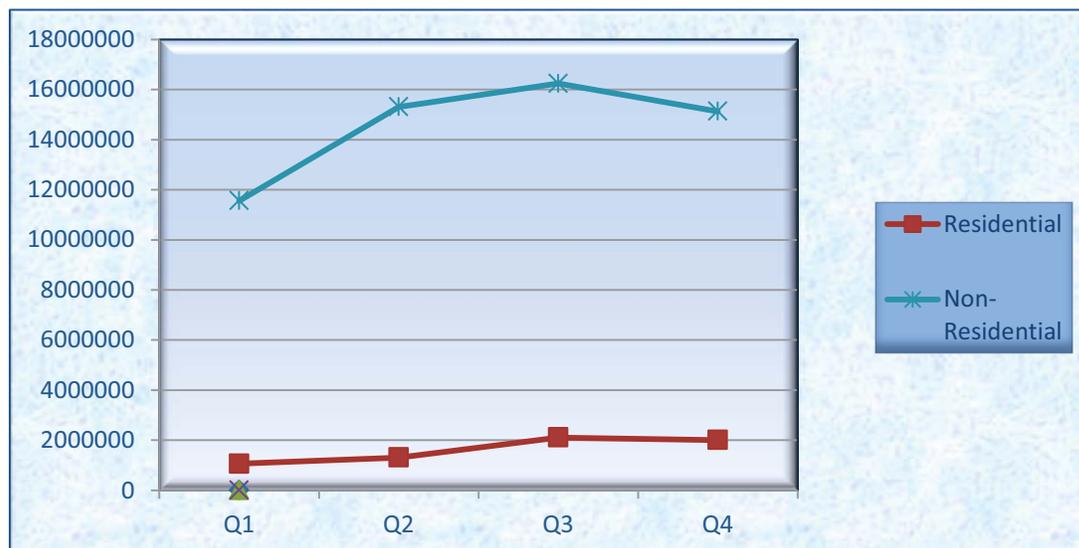
PECO, West Penn Power Company (West Penn) and Duquesne had the highest EGS MWh sales, predominantly in the non-residential sector. EGS MWh sales in these EDC service territories increased or decreased depending on the quarter.

**Table 6 EGS MWh Sales: 2011  
Residential and Non-Residential**

<i>Year and Quarter</i>	<i>Residential</i>	<i>Non-Residential</i>	<i>Total</i>
<i>End-of-Year</i>			
2011	6,490,752	58,228,456	64,719,208
<b>2011</b>			
<i>Quarter</i>			
1st Quarter	1,060,434	11,558,677	12,619,111
2 <sup>nd</sup> Quarter	1,310,689	15,307,054	16,617,743
3 <sup>rd</sup> Quarter	2,108,001	16,235,752	18,343,753
4 <sup>th</sup> Quarter	2,011,628	15,126,973	17,138,601

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2011"  
"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 7 EGS MWh Sales Trends: 2011  
Residential & Non-Residential**



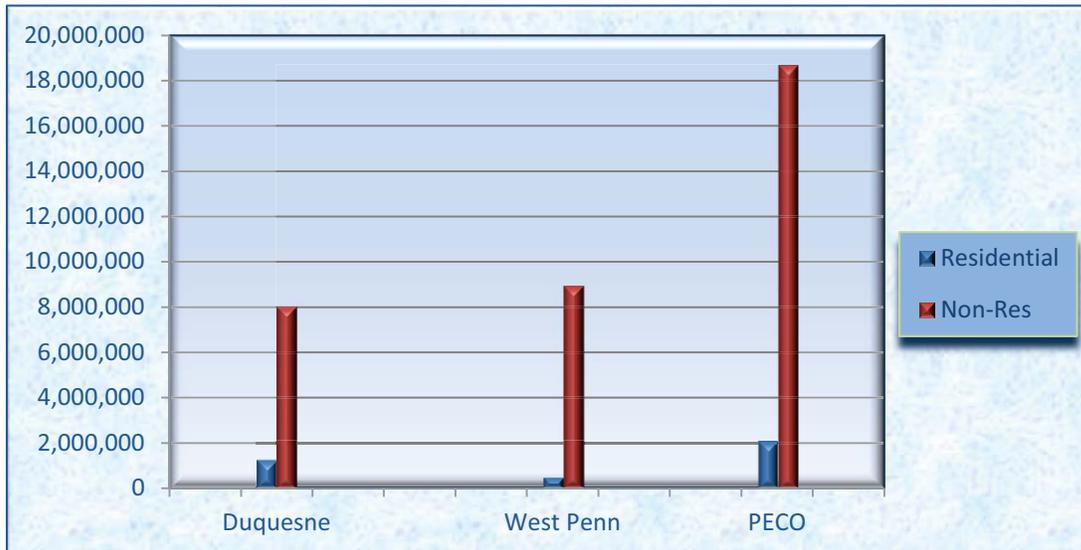
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2011"  
"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Table 7 MWh Sales by EDC Territory  
January 1, 2011 to December 31, 2011  
Residential & Non-Residential**

EDC	Residential Sales (MWh)			Non-Residential Sales (MWh)			Total Sales (MWh)		
	EGS	Total	%	EGS	Total	%	EGS	Total	%
Citizens	0	84,903	0	0	79,774	0	0	164,677	0
Duquesne	1,269,788	4,251,109	30	8,032,105	9,779,569	82	9,301,893	14,030,678	66
UGI	2	547,038	0	202,973	444,581	46	202,975	991,619	20
Met-Ed	106,181	5,589,437	2	6,082,099	8,347,172	73	6,188,280	13,936,609	44
Penelec	239,080	4,532,274	5	6,972,283	9,460,238	74	7,211,363	13,992,512	52
Penn Power	283,798	1,721,753	16	2,346,212	2,871,595	82	2,630,010	4,593,348	57
PECO	2,084,801	13,634,006	15	18,679,680	24,870,904	75	20,764,481	38,504,910	54
Pike	7,138	9,801	73	8,934	16,414	54	16,072	26,215	61
PPL	1,986,532	4,623,676	43	6,949,747	7,648,202	91	8,936,279	12,271,878	73
Wellsboro	0	44,997	0	0	74,863	0	0	119,860	0
West Penn	513,432	7,612,235	7	8,954,423	12,717,992	70	9,467,855	20,330,227	47

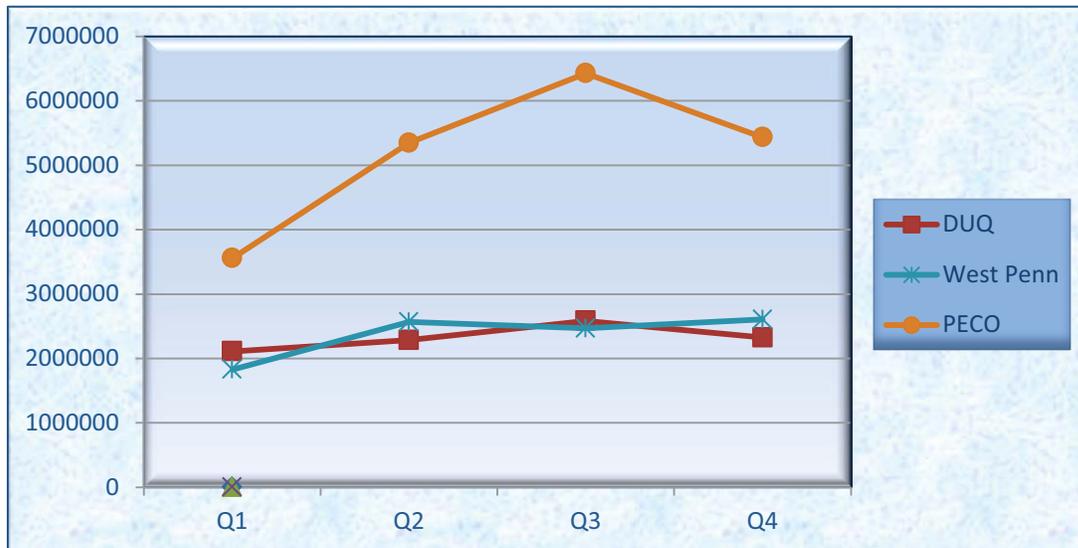
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"  
"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 8 EGS MWh Sales-- PECO, West Penn & Duquesne  
January 1, 2011 to December 31, 2011  
Residential & Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"  
"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 9 EGS MWh Sales Trends-- PECO, West Penn & Duquesne: 2011  
Residential & Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2011"  
"MWh Sales" data is the quarterly sum of each quarter reported during the year.

## 2. Small, Medium & Large Non-Residential

**Table 8 MWh Sales by EDC Territory  
January 1, 2011 to December 31, 2011  
Small, Medium & Large Non-Residential**

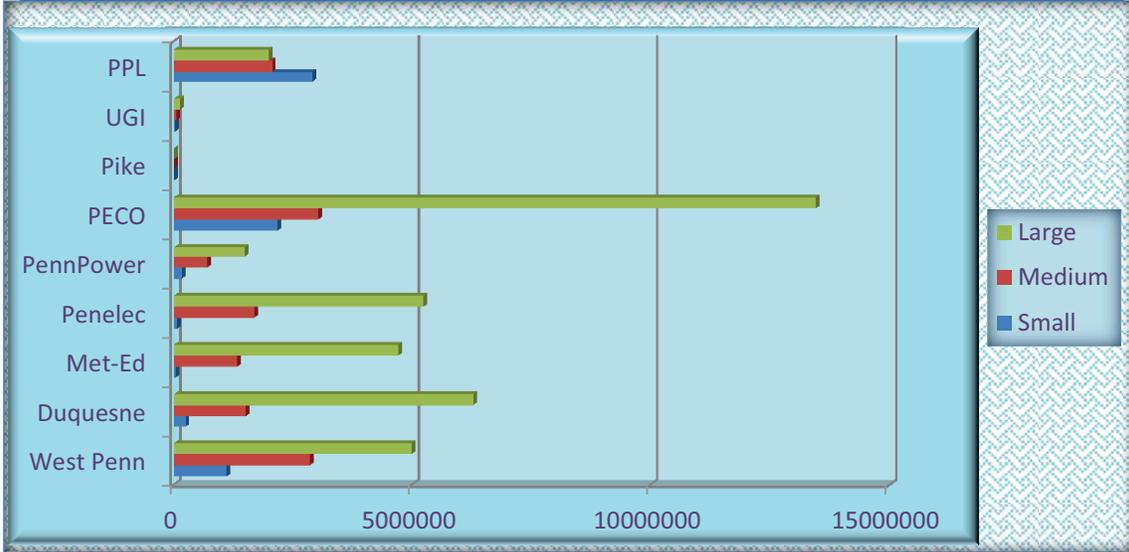
EDC	Number Small Non-Residential Accounts			Number Medium Non-Residential Accounts			Number Large Non-Residential Accounts		
	EGS	Total	%	EGS	Total	%	EGS	Total	%
Citizens	0	29,511	0	0	28,210	0	0	22,053	0
Duquesne	243,261	768,822	32	1,506,071	2,494,263	60	6,282,773	6,516,484	96
UGI	24,508	158,454	15	51,815	107,201	48	126,650	178,926	71
Met-Ed	34,456	260,853	13	1,330,247	2,720,079	49	4,717,396	5,366,240	88
Penelec	60,285	347,786	17	1,678,672	3,229,726	52	5,233,326	5,882,726	89
PennPower	155,808	476,687	33	702,577	855,739	82	1,487,827	1,539,169	97
PECO	2,190,036	4,958,514	44	3,028,053	4,864,362	62	13,461,591	15,048,028	89
Pike	6,724	11,488	59	0	0	0	2,210	4,926	45
PPL	2,899,783	3,551,376	82	2,061,467	2,097,742	98	1,988,499	1,999,084	99
Wellsboro	0	5,362	0	0	25,285	0	0	44,216	0
West Penn	1,111,041	2,736,806	41	2,856,326	4,041,734	71	4,987,056	5,939,452	84

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: 4th Quarter 2011"

See Appendix for definitions of small, medium and large non-residential classifications.

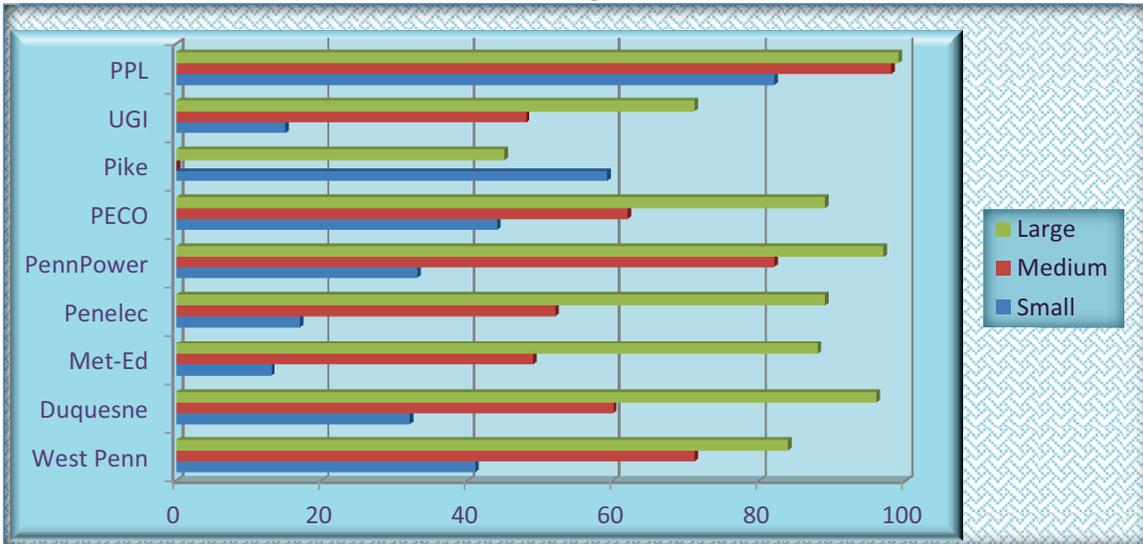
"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 10a EGS MWh Sales by Classification: January 1, 2011 to December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports- 2011"  
"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 10b Percent of EGS MWh Sales by Classification: January 1, 2011 to December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"  
"MWh Sales" data is the quarterly sum of each quarter reported during the year.

## IV. Time Varying Rates

This section provides information on trends as defined in the regulations for:

### *Time of Use (TOU)*

- **Total Number of EDC TOU Customer Accounts Served by EGSs;**  
52 Pa Code §54.203(a)(2)(vi);  
**Total Number of EDC TOU Customer Accounts Served by EGSs and EDC;**  
52 Pa Code §54.203(a)(2)(vii);
- **MWh Sales of EGSs; MWh Sales of EGSs & EDC.**  
§54.203 (a)(2)(viii)(ix);

### *Hourly/Real Time Price*

- **Total Number of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs;**  
52 Pa Code §54.203 (a)(2)(x)(xi)  
**Total Number of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs and EDC;**  
52 Pa Code §54.203 (a)(2)(x)(xi);
- **MWh Sales of EGSs; MWh Sales of EGSs and EDC;**  
Pa Code §54.203 (a)(2)(xii)(xiii).

### **A. Time of Use (TOU)**

During 2011, the number of EDC TOU customer accounts declined 10%; MWh sales declined 39%. PECO, Metropolitan Edison Company (Met-Ed), Pennsylvania Electric Company (Penelec), PPL and UGI Utilities (UGI) reported TOU customer accounts, predominantly in the residential class. The medium class had the most non-residential EDC TOU customer accounts. See Appendix for definitions of small, medium and large non-residential classes.

**Table 9 Number of EDC TOU Customer Accounts & MWh Sales: 2011**

<i>Year and Quarter</i>	<i>(a) Number of Accounts</i>	<i>(b) MWh Sales</i>
<i>End-of-Year</i>		
2011	150,628	1,852,746
<b>2011</b>		
<i>Quarter</i>		
1st Quarter	167,105	631,054
2 <sup>nd</sup> Quarter	167,739	431,180
3 <sup>rd</sup> Quarter	152,902	408,096
4 <sup>th</sup> Quarter	150,628	382,416

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2011"

(a) Total Number of EDC TOU Customer Accounts Served by EGSs and EDC. 52 Pa Code §54.203(a)(2)(vii);

(b) MWh Sales of EGSs & EDC. §54.203 (a)(2)(viii)(ix).

**1a. Number of EDC TOU Customer Accounts- Residential & Non-Residential**

**Table 10 Number of EDC TOU Customer Accounts  
December 31, 2011  
Residential & Non-Residential**

EDC	Number Residential Account			Number Non-Residential Accounts			Total Accounts		
	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %
Citizens	0	0	0	0	0	0	0	0	0
Duquesne	0	0	0	0	0	0	0	0	0
UGI	0	6	0	0	0	0	0	6	0
Met-Ed	4,439	44,876	10	711	1,513	47	5,150	46,389	11
Penelec	4,345	21,362	20	35	223	16	4,380	21,585	20
Penn Power	0	0	0	0	0	0	0	0	0
PECO	14,545	78,823	18	0	0	0	14,545	78,823	18
Pike	0	0	0	0	0	0	0	0	0
PPL	0	3,592	0	0	233	0	0	3,825	0
Wellsboro	0	0	0	0	0	0	0	0	0
West Penn	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>23,329</b>	<b>148,659</b>	<b>16</b>	<b>746</b>	<b>1,969</b>	<b>38</b>	<b>24,075</b>	<b>150,628</b>	<b>16</b>

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"

- (a) Total Number of EDC TOU Customer Accounts Served by EGSs. 52 Pa Code §54.203(a)(2)(vi);
- (b) Total Number of EDC TOU Customer Accounts Served by EGSs and EDC. 52 Pa Code §54.203(a)(2)(vii);
- (c) Percent of EDC TOU Customer Accounts Served by EGSs.

**Figure 11 EDC TOU Customer Account Trends: 2011  
Residential & Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2011"  
Data is Total Number of EDC TOU Customer Accounts Served by EGSs and EDC. 52 Pa Code §54.203(a)(2)(vii).

**1b. Number of EDC TOU Customer Accounts-  
Small, Medium & Large Non-Residential**

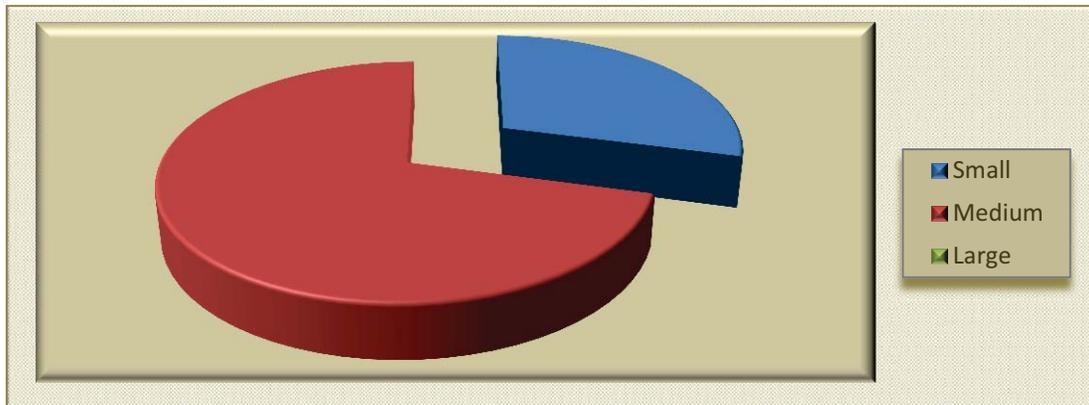
**Table 11 Number of EDC TOU Customer Accounts  
December 31, 2011  
Small, Medium & Large Non-Residential**

EDC	Number Small Non-Residential Accounts			Number Medium Non-Residential Accounts			Number Large Non-Residential Accounts		
	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %
Citizens	0	0	0	0	0	0	0	0	0
Duquesne	0	0	0	0	0	0	0	0	0
UGI	0	0	0	0	0	0	0	0	0
Met-Ed	13	117	11	698	1,396	50	0	0	0
Penelec	35	223	16	0	0	0	0	0	0
Penn Power	0	0	0	0	0	0	0	0	0
PECO	0	0	0	0	0	0	0	0	0
Pike	0	0	0	0	0	0	0	0	0
PPL	0	233	0	0	0	0	0	0	0
Wellsboro	0	0	0	0	0	0	0	0	0
West Penn	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>48</b>	<b>573</b>	<b>8</b>	<b>698</b>	<b>1,396</b>	<b>50</b>	<b>0</b>	<b>0</b>	<b>0</b>

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"

- (a) Total Number of EDC TOU Customer Accounts Served by EGSs. 52 Pa Code §54.203(a)(2)(vi);
- (b) Total Number of EDC TOU Customer Accounts Served by EGSs and EDC. 52 Pa Code §54.203(a)(2)(vii);
- (c) Percent of EDC TOU Customer Accounts Served by EGSs.

**Figure 12 EDC TOU Customer Accounts  
December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"  
Data is Total Number of EDC TOU Customer Accounts Served by EGSs and EDC. 52 Pa Code §54.203(a)(2)(vii).

**2a. EDC TOU Customer Account MWh Sales- Residential & Non-Residential**

**Table 12 EDC TOU Customer Account MWh Sales  
January 1, 2011 to December 31, 2011  
Residential & Non-Residential**

EDC	Residential Sales (MWh)			Non-Residential Sales (MWh)			Total Sales (MWh)		
	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %
Citizens	0	0	0	0	0	0	0	0	0
Duquesne	0	0	0	0	0	0	0	0	0
UGI	0	53	0	0	0	0	0	53	0
Met-Ed	15,715	772,256	2	267,852	405,217	66	283,567	1,177,473	24
Penelec	21,137	331,943	6	1,180	8,785	13	22,317	340,728	7
Penn Power	0	0	0	0	0	0	0	0	0
PECO	27,052	274,944	10	0	0	0	27,052	274,944	10
Pike	0	0	0	0	0	0	0	0	0
PPL	0	53,772	0	0	5,597	0	0	59,369	0
Wellsboro	0	0	0	0	0	0	0	0	0
West Penn	7	179	4	0	0	0	7	179	4
<b>Total</b>	<b>63,911</b>	<b>1,433,147</b>	<b>4</b>	<b>269,032</b>	<b>419,599</b>	<b>64</b>	<b>332,943</b>	<b>1,852,746</b>	<b>18</b>

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"

- (a) MWh Sales of EGSs. 52 Pa Code §54.203(a)(2)(viii)(ix);
  - (b) MWh Sales of EGSs and EDC. 52 Pa Code §54.203(a)(2)(viii)(ix);
  - (c) Percent of MWh Sales of EGSs;
- "MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 13 EDC TOU Customer Account MWh Sales Trends: 2011  
Residential & Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2011"

Data is MWh Sales of EGSs and EDC. 52 Pa Code §54.203(a)(2)(viii)(ix);  
MWh Sales" data is the quarterly sum of each quarter reported during the year.

**2b. EDC TOU Customer Account MWh Sales-  
Small, Medium & Large Non-Residential**

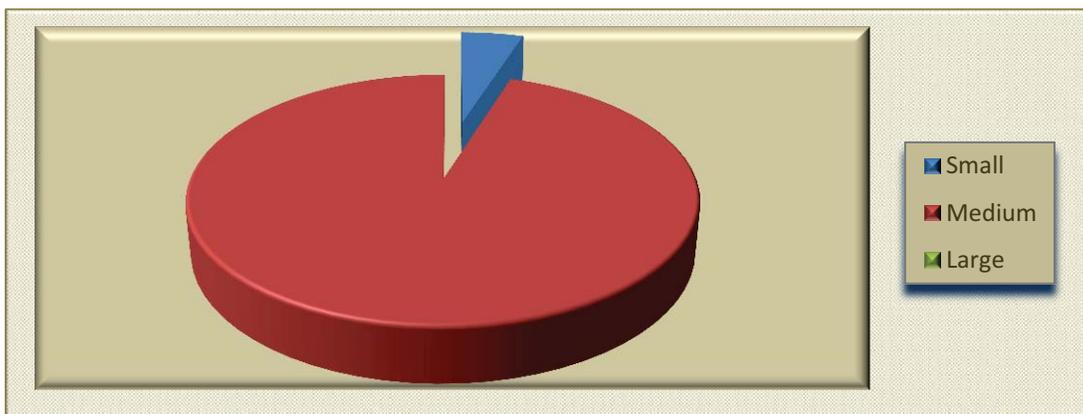
**Table 13 EDC TOU MWh Sales  
January 1, 2011 to December 31, 2011  
Small, Medium & Large Non-Residential**

EDC	Small Non-Residential Accounts			Medium Non-Residential Accounts			Large Non-Residential Accounts		
	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %
Citizens	0	0	0	0	0	0	0	0	0
Duquesne	0	0	0	0	0	0	0	0	0
UGI	0	0	0	0	0	0	0	0	0
Met-Ed	338	6,252	5	267,514	398,965	67	0	0	0
Penelec	1,180	8,785	13	0	0	0	0	0	0
Penn Power	0	0	0	0	0	0	0	0	0
PECO	0	0	0	0	0	0	0	0	0
Pike	0	0	0	0	0	0	0	0	0
PPL	0	5,597	0	0	0	0	0	0	0
Wellsboro	0	0	0	0	0	0	0	0	0
West Penn	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>1,518</b>	<b>20,634</b>	<b>7</b>	<b>267,514</b>	<b>398,965</b>	<b>67</b>	<b>0</b>	<b>0</b>	<b>0</b>

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"

- (a) MWh Sales of EGSs. 52 Pa Code §54.203(a)(2)(viii)(ix);
  - (b) MWh Sales of EGSs and EDC. 52 Pa Code §54.203(a)(2)(viii)(ix);
  - (c) Percent of MWh Sales of EGSs;
- MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 14 EDC TOU Customer Account MWh Sales  
January 1, 2011 to December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"

Data is MWh Sales of EGSs and EDC. 52 Pa Code §54.203(a)(2)(viii)(ix);  
MWh Sales" data is the quarterly sum of each quarter reported during the year.

## B. Hourly/Real-Time Price

During 2011, the number of EDC hourly/real time price customer accounts increased 14%, while MWh sales increased 7%. PECO, Duquesne, Met-Ed, Penelec, West Penn, Pennsylvania Power Company (Penn Power), PPL and UGI reported hourly/real time price customer accounts only for the non-residential class. The large class had the most non-residential customer accounts. See Appendix for definitions of small, medium and large non-residential classes.

**Table 14 Number of EDC Hourly/Real-Time Priced Customer Accounts & MWh Sales: 2011**

<i>Year and Quarter</i>	<i>(a)Number of Accounts</i>	<i>(b)MWh Sales</i>
<i>End-of-Year</i>		
2011	5,333	42,104,835
<b>2011</b>		
<i>Quarter</i>		
1st Quarter	4,671	9,707,279
2 <sup>nd</sup> Quarter	5,306	10,666,165
3 <sup>rd</sup> Quarter	5,298	11,316,596
4 <sup>th</sup> Quarter	5,333	10,414,795

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"

(a) Total Number of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs and EDC. 52 Pa Code §54.203

(a)(2)(x)(xi);

(b) MWh Sales of EGSs and EDC. Pa Code §54.203 (a)(2)(xii)(xiii);

"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**1a. Number of EDC Hourly/Real Time Price Customer Accounts- Residential & Non-Residential**

**Table 15 Number of EDC Hourly/Real-Time Price Customer Accounts  
December 31, 2011  
Residential & Non-Residential**

EDC	Number Residential Accounts			Number Non-Residential Accounts			Total Accounts		
	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %
Citizens	0	0	0	0	0	0	0	0	0
Duquesne	0	0	0	855	913	94	855	913	94
UGI	0	0	0	27	42	64	27	42	64
Met-Ed	0	0	0	780	890	88	780	890	88
Penelec	0	0	0	781	873	89	781	873	89
Penn Power	0	0	0	126	146	86	126	146	86
PECO	0	0	0	1,656	1,801	92	1,656	1,801	92
Pike	0	0	0	0	0	0	0	0	0
PPL	0	0	0	0	69	0	0	69	0
Wellsboro	0	0	0	0	0	0	0	0	0
West Penn	0	0	0	546	599	91	546	599	91
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4,771</b>	<b>5,333</b>	<b>89</b>	<b>4,771</b>	<b>5,333</b>	<b>89</b>

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"

(a) Total Number of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs. 52 Pa Code §54.203 (a)(2)(x)(xi);

(b) Total Number of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs and EDC; 52 Pa Code §54.203 (a)(2)(x)(xi);

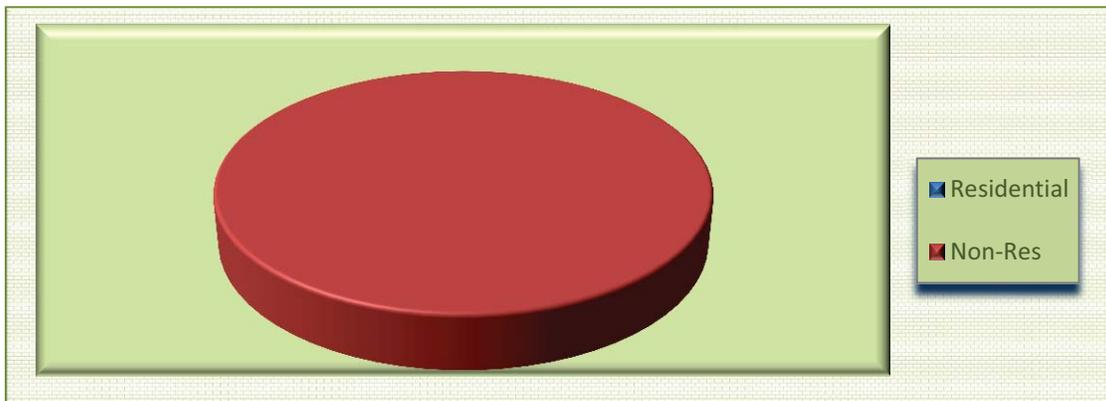
(c) Percent of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs.

**Figure 15 EDC Hourly/Real-Time Priced Customer Account Trends: 2011  
Residential & Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2011"  
Data is Total Number of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs and EDC.  
52 Pa Code §54.203 (a)(2)(x)(xi).

**Figure 16 EDC Hourly/Real-Time Priced Customer Accounts: December 31, 2011  
Residential & Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"  
Data is Total Number of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs and EDC.  
52 Pa Code §54.203 (a)(2)(x)(xi)

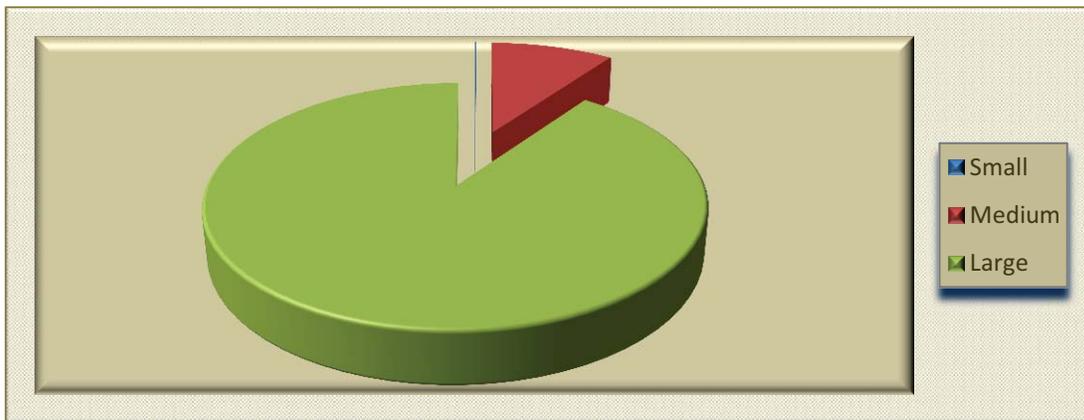
**1b. Number of EDC Hourly/Real Time Priced Customer Accounts-  
Small, Medium & Large Non-Residential**

**Table 16 Number of EDC Hourly/Real Time Priced Customer Accounts  
December 31, 2011  
Small, Medium & Large Non-Residential**

EDC	Number Small Non-Residential Accounts			Number Medium Non-Residential Accounts			Number Large Non-Residential Accounts		
	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %
Citizens	0	0	0	0	0	0	0	0	0
Duquesne	0	0	0	0	0	0	855	913	94
UGI	0	0	0	0	0	0	27	42	64
Met-Ed	0	0	0	0	0	0	780	890	88
Penelec	0	0	0	0	0	0	781	873	89
Penn Power	0	0	0	0	0	0	126	146	86
PECO	0	0	0	0	0	0	1,656	1,801	92
Pike	0	0	0	0	0	0	0	0	0
PPL	0	5	0	0	49	0	0	15	0
Wellsboro	0	0	0	0	0	0	0	0	0
West Penn	0	0	0	431	472	91	115	127	91
<b>Total</b>	<b>0</b>	<b>5</b>	<b>0</b>	<b>431</b>	<b>521</b>	<b>83</b>	<b>4,340</b>	<b>4,807</b>	<b>90</b>

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"  
 (a) Total Number of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs. 52 Pa Code §54.203 (a)(2)(x)(xi);  
 (b) Total Number of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs and EDC. 52 Pa Code §54.203 (a)(2)(x)(xi);  
 (c) Percent of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs.

**Figure 17 EDC Hourly/Real Time Priced Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2011"  
 Data is Total Number of EDC Hourly/Real Time Priced Customer Accounts Served by EGSs and EDC.  
 52 Pa Code §54.203 (a)(2)(x)(xi)

**2a. EDC Hourly/Real Time Priced Customer Account MWh Sales- Residential & Non-Residential**

**Table 17 Hourly/Real Time Price MWh Sales by EDC Territory  
January 1, 2011 to December 31, 2011  
Residential & Non-Residential**

EDC	Residential Sales (MWh)			Non-Residential Sales (MWh)			Total Sales (MWh)		
	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %
Citizens	0	0	0	0	0	0	0	0	0
Duquesne	0	0	0	6,282,773	6,516,484	96	6,282,773	6,516,484	96
UGI	0	0	0	126,650	178,926	71	126,650	178,926	71
Met-Ed	0	0	0	4,717,396	5,366,240	88	4,717,396	5,366,240	88
Penelec	0	0	0	5,233,326	5,882,726	89	5,233,326	5,882,726	89
Penn Power	0	0	0	1,487,827	1,539,169	97	1,487,827	1,539,169	97
PECO	0	0	0	13,461,591	14,542,354	93	13,461,591	14,542,354	93
Pike	0	0	0	0	0	0	0	0	0
PPL	0	0	0	0	43,587	0	0	43,587	0
Wellsboro	0	0	0	0	0	0	0	0	0
West Penn	0	0	0	6,636,157	8,035,349	83	6,636,157	8,035,349	83
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>37,945,720</b>	<b>42,104,835</b>	<b>90</b>	<b>37,945,720</b>	<b>42,104,835</b>	<b>90</b>

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"

- (a) MWh Sales of EGSs. 52 Pa Code §54.203(a)(2)(xii) (xiii);
- (b) MWh Sales of EGSs and EDC. 52 Pa Code §54.203(a)(2)(xii) (xiii);
- (c) Percent MWh Sales of EGSs;

"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 18 EDC Hourly/Real-Time Priced Customer Account MWh Sales Trends: 2011  
Residential & Non-Residential**

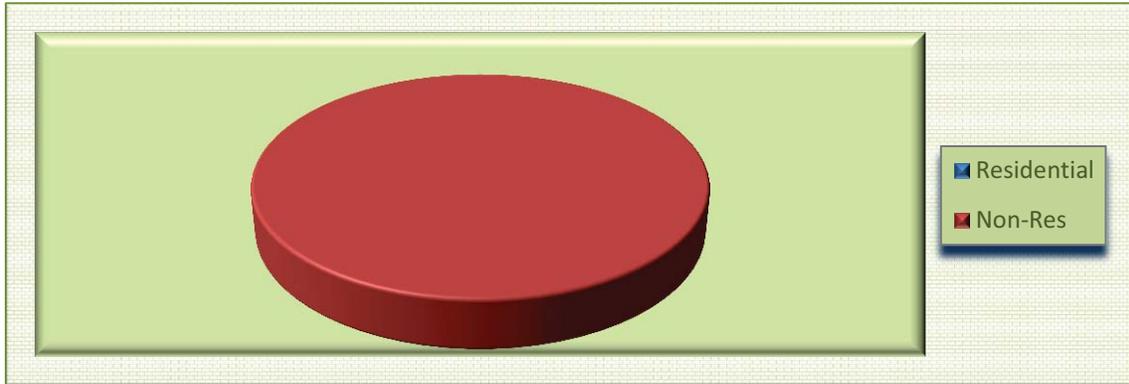


Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2011"

MWh Sales of EGSs and EDC. 52 Pa Code §54.203(a)(2)(xii) (xiii);

"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 19 EDC Hourly/Real Time Priced Customer Account MWh Sales  
January 1, 2011 to December 31, 2011  
Residential & Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"  
MWh Sales of EGSs and EDC. 52 Pa Code §54.203(a)(2)(xii) (xiii)  
"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**2b. EDC Hourly/Real Time Priced Customer Account MWh Sales--  
Small, Medium & Large Non-Residential**

**Table 18 EDC Hourly/Real Time Priced Customer Account MWh Sales  
January 1, 2011 to December 31, 2011  
Small, Medium & Large Non-Residential**

EDC	Small Non-Residential Accounts			Medium Non-Residential Accounts			Large Non-Residential Accounts		
	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %	(a) EGS	(b) Total	(c) %
Citizens	0	0	0	0	0	0	0	0	0
Duquesne	0	0	0	0	0	0	6,282,773	6,516,484	96
UGI	0	0	0	0	0	0	126,650	178,926	71
Met-Ed	0	0	0	0	0	0	4,717,396	5,366,240	88
Penelec	0	0	0	0	0	0	5,233,326	5,882,726	89
Penn Power	0	0	0	0	0	0	1,487,827	1,539,169	97
PECO	0	0	0	0	0	0	13,461,591	14,542,354	93
Pike	0	0	0	0	0	0	0	0	0
PPL	0	11,684	0	0	21,319	0	0	10,584	0
Wellsboro	0	0	0	0	0	0	0	0	0
West Penn	0	0	0	1,697,882	2,144,678	79	4,938,275	5,890,671	84
<b>Total</b>	<b>0</b>	<b>11,684</b>	<b>0</b>	<b>1,697,882</b>	<b>2,165,997</b>	<b>78</b>	<b>36,247,838</b>	<b>39,927,154</b>	<b>91</b>

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"

- (a) MWh Sales of EGSs. 52 Pa Code §54.203(a)(2)(xii) (xiii);
- (b) MWh Sales of EGSs and EDC. 52 Pa Code §54.203(a)(2)(xii) (xiii);
- (c) Percent MWh Sales of EGSs.

"MWh Sales" data is the quarterly sum of each quarter reported during the year.

**Figure 20 EDC Hourly/Real Time Price Customer Account MWh Sales--  
January 1, 2011 to December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2011"

MWh Sales of EGSs and EDC. 52 Pa Code §54.203(a)(2)(xii) (xiii)

"MWh Sales" data is the quarterly sum of each quarter reported during the year.

#### IV. Number of Active EGSs in EDC Service Territories

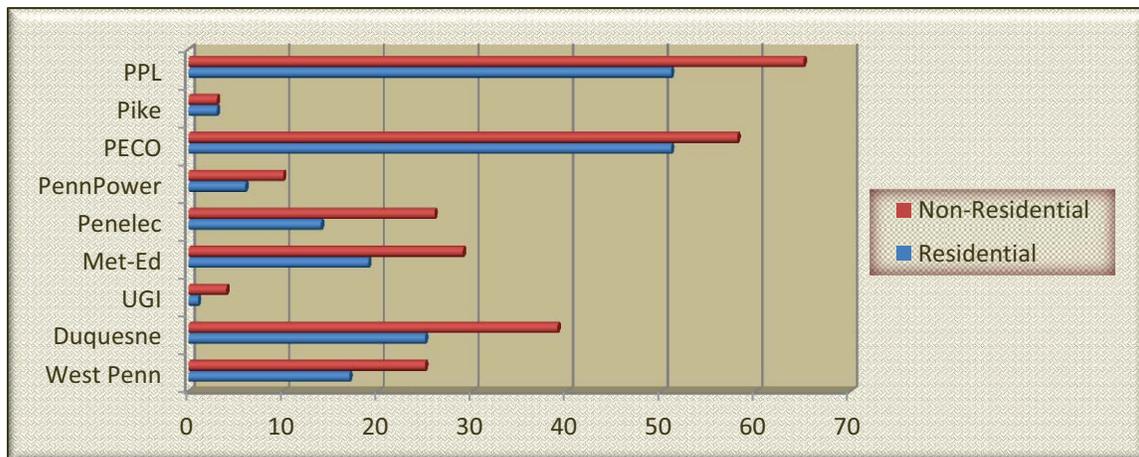
This section summarizes the number of active EGSs serving customer accounts in EDC service territories as of December 31, 2011. The data is presented for residential/non-residential and small, medium and large non-residential classes. PPL, PECO and Duquesne reported the most active EGSs predominantly in the non-residential class. The small class had the most active non-residential EGSs. See Appendix for definitions of small, medium and large non-residential classes.

**Table 19 Number of Active EGSs by EDC Territory: December 31, 2011  
Residential & Non-Residential**

<i>EDC</i>	<i># EGSs Residential</i>	<i># EGSs Non-Residential</i>
Citizens	0	0
Duquesne	25	39
UGI	1	4
Met-Ed	19	29
Penelec	14	26
Penn Power	6	10
PECO	51	58
Pike	3	3
PPL	51	65
Wellsboro	0	0
West Penn	17	25

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4<sup>th</sup> Quarter 2011"

**Figure 21 Active EGSs by EDC Territory: December 31, 2011  
Residential & Non-Residential**



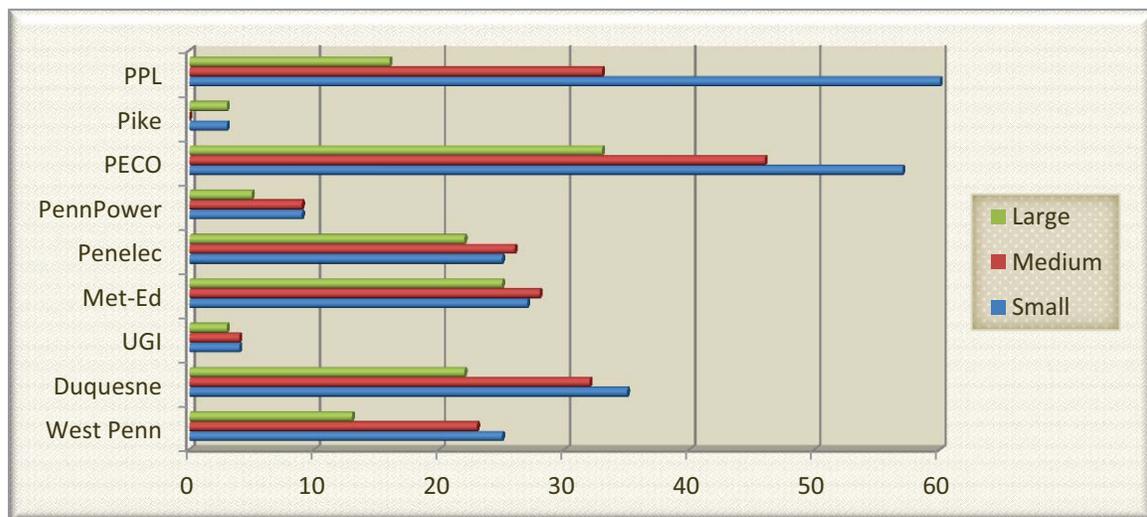
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4<sup>th</sup> Quarter 2011"

**Table 20 Number of Active EGSs by EDC Territory: December 31, 2011  
Small, Medium & Large Non-Residential**

<i>EDC</i>	<i># EGSs- Small Non-Residential</i>	<i># EGSs- Medium Non-Residential</i>	<i># EGSs- Large Non-Residential</i>
Citizens	0	0	0
Duquesne	35	32	22
UGI	4	4	3
Met-Ed	27	28	25
Penelec	25	26	22
Penn Power	9	9	5
PECO	57	46	33
Pike	3	0	3
PPL	60	33	16
Wellsboro	0	0	0
West Penn	25	23	13

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4<sup>th</sup> Quarter 2011"

**Figure 22 Active EGSs by EDC Territory: December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4<sup>th</sup> Quarter 2011"

## VI. *Electric Generation Supplier Programs*

This section summarizes reports submitted to the Commission by 28 EGSs regarding the number of customer accounts that participated in various programs. Reports were not submitted by all licensed EGSs.

Due to confidentiality concerns, the data is reported in the aggregate and does not disclose individual EGS market shares. EGS program categories include: flat and time varying rates; fixed term contract lengths; curtailable and green power products; and EGS billing information.

Highlights as of December 31, 2011:

- **Flat & Time Varying Rates:** Flat Rates had the most customer accounts with 431,596. The residential class comprised most of these accounts. The small class had the most non-residential customer accounts. Time Varying Rates, including TOU, Hourly/Real Time, Seasonal, Hybrid and Other had a combined total of 85,675. The small class had the most non-residential customer accounts in Time Varying Rates;
- **Fixed Term Contract Lengths:** 1-Year Fixed Term Contracts had the most customer accounts with 218,993. The residential class comprised most of these accounts. The small class had the most non-residential customer accounts;
- **Curtailable:** Mandatory Programs had the most customer accounts with 486. The non-residential class comprised all of these accounts. The small class had the most non-residential customer accounts;
- **Green Power:** Green Power had 18,982 customer accounts. The residential class comprised most of these accounts. The small class had the most non-residential customer accounts;
- **Billing:** Supplier Billing had the most customer accounts with 48,044. The non-residential class comprised most of these accounts. The small class had the most non-residential customer accounts.

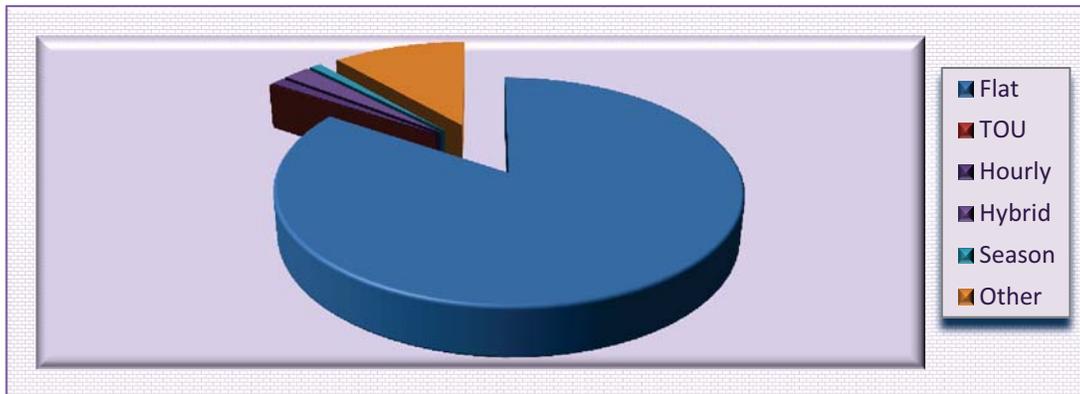
## Flat & Time Varying Rates

**Table 21a Number of Flat & Time Varying Customer Accounts: December 31, 2011  
Residential & Non-Residential**

<i>Program</i>	<i>Number Residential Customer Accounts</i>	<i>Number Non-Residential Customer Accounts</i>	<i>Number Residential/ Non-Residential Customer Accounts</i>
Flat Rate	360,619	70,977	431,596
Time of Use	163	52	215
Hourly/Real Time	775	4,834	5,609
Seasonal Rates	4,270	414	4,684
Hybrid	0	11,349	11,349
Other	58,130	79	58,209

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011 "  
Data is based on reports submitted by 28 EGSs.

**Figure 23 Flat & Time Varying Customer Accounts: December 31, 2011  
Residential & Non-Residential**



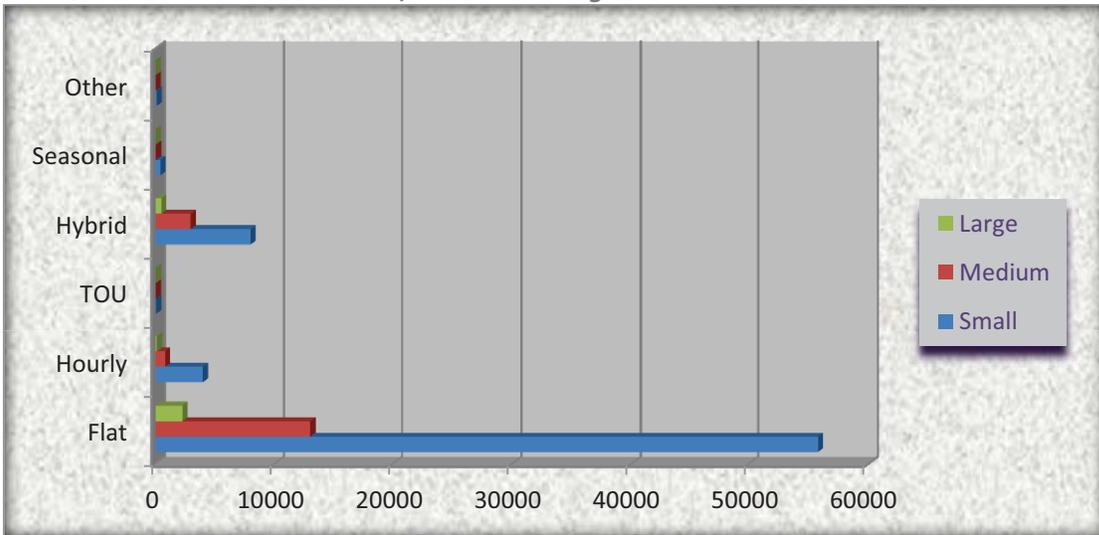
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report—2011"  
Data is based on reports submitted by 28 EGSs.

**Table 21b Number of Flat & Time Varying Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**

	<b>Number Small Customer Accounts</b>	<b>Number Medium Customer Accounts</b>	<b>Number Large Customer Accounts</b>
<b>Program</b>			
Flat Rate	55,761	12,972	2,244
Time of Use	34	7	11
Hourly/Real Time	3,947	784	103
Seasonal	392	24	0
Hybrid	7,963	2,930	456
Other	77	0	2

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Figure 24 Flat & Time Varying Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report—2011"  
Data is based on reports submitted by 28 EGSs.

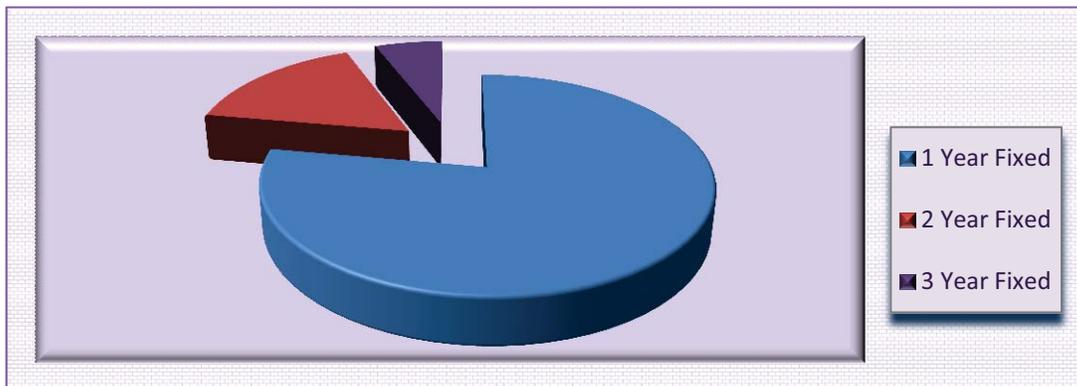
### C. Fixed Term Contract Lengths

**Table 22a Number of Fixed Term Contract Customer Accounts: December 31, 2011  
Residential & Non-Residential**

	<i>Number Residential Customer Accounts</i>	<i>Number Non-Residential Customer Accounts</i>	<i>Number Residential/Non-Residential Customer Accounts</i>
<b>Program</b>			
1 Year Fixed Term	188,506	30,487	218,993
2 Year Fixed term	17,629	28,325	45,954
3 Year Fixed Term	1,974	14,663	16,637

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Figure 25 Fixed Term Contract Customer Accounts: December 31, 2011  
Residential & Non-Residential**



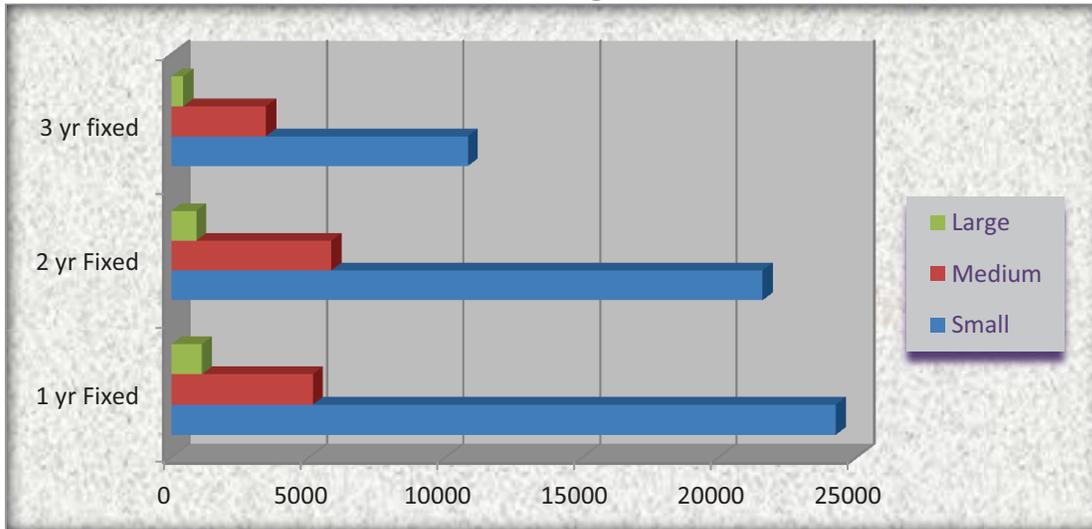
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Table 22b Number of Fixed Term Contract Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**

	<b>Number Small Customer Accounts</b>	<b>Number Medium Customer Accounts</b>	<b>Number Large Customer Accounts</b>
<b>Program</b>			
1 Year Fixed Term	24,255	5,126	1,106
2 Year Fixed term	21,585	5,837	903
3 Year Fixed Term	10,807	3,425	431

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011 "  
Data is based on reports submitted by 28 EGSs.

**Figure 26 Fixed Term Contract Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011 "  
Data is based on reports submitted by 28 EGSs.

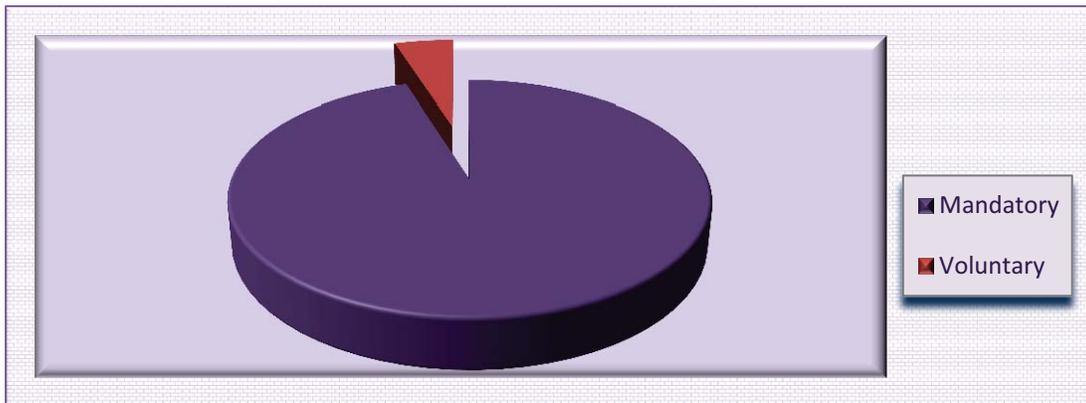
## D. Curtailable Programs

**Table 23a Number of Curtailable Customer Accounts: December 31, 2011  
Residential & Non-Residential**

	<i>Number Residential Customer Accounts</i>	<i>Number Non-Residential Customer Accounts</i>
<i>Program</i>		
Mandatory Curtailable	0	486
Voluntary Curtailable	0	25

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Figure 27 Curtailable Customer Accounts: December 31, 2011  
Residential & Non-Residential**



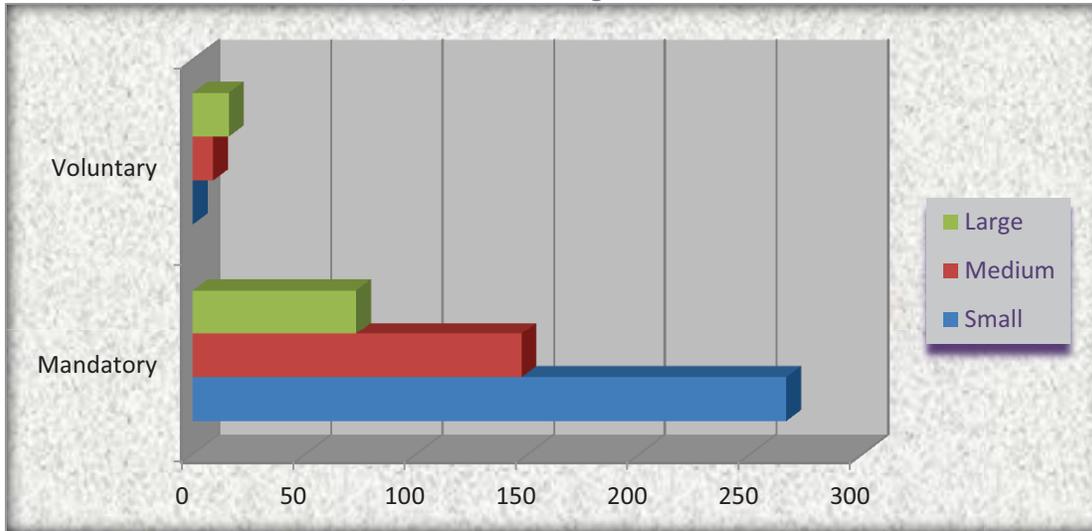
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Table 23b Number of Curtailable Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**

	<b>Number Small Customer Accounts</b>	<b>Number Medium Customer Accounts</b>	<b>Number Large Customer Accounts</b>
<b>Program</b>			
Mandatory Curtailable	266	147	73
Voluntary Curtailable	0	9	16

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Figure 28 Curtailable Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

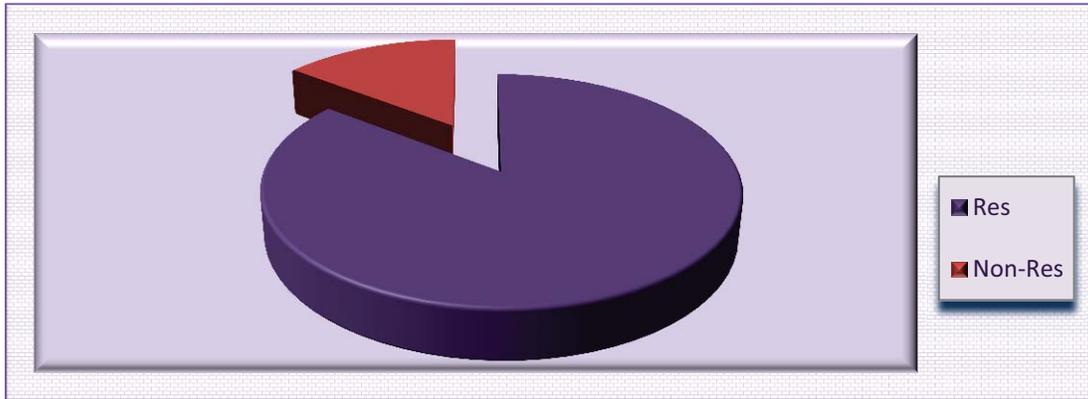
## E. Green Power

**Table 24a Number of Green Power Customer Accounts: December 31, 2011  
Residential & Non-Residential**

	<i>Number Residential Customer Accounts</i>	<i>Number Non-Residential Customer Accounts</i>	<i>Total Residential/ Non-Residential Customer Accounts</i>
<b>Program</b>			
Green Power	16,223	2,759	18,982

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Figure 29 Green Power Customer Accounts: December 31, 2011  
Residential & Non-Residential**



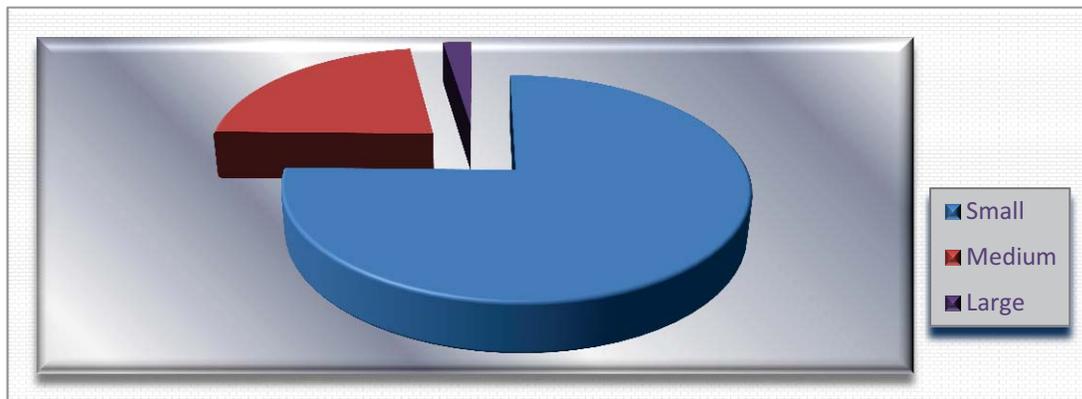
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Table 24b Number of Green Power Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**

	<b>Number Small Customer Accounts</b>	<b>Number Medium Customer Accounts</b>	<b>Number Large Customer Accounts</b>
<b>Program</b>			
Green Power	2,078	615	66

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Figure 30 Green Power Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

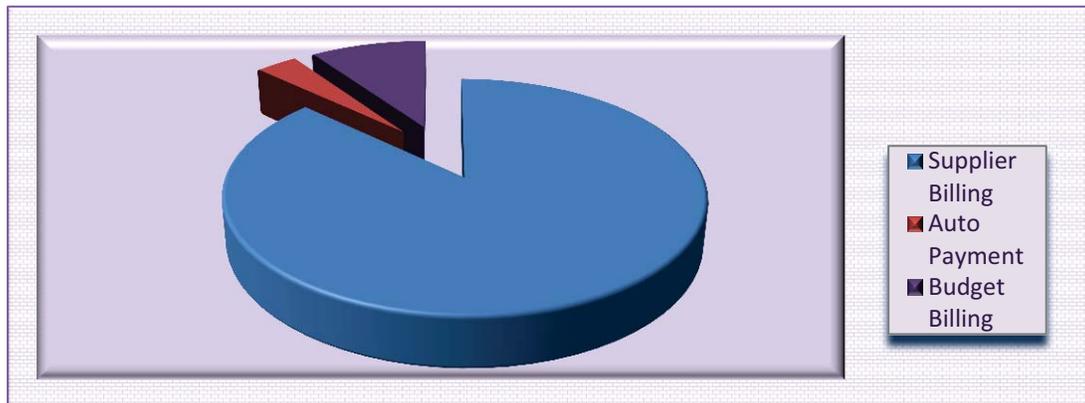
## F. Billing

**Table 25a Number of EGS Billing Customer Accounts: December 31, 2011  
Residential & Non-Residential**

	<i>Number Residential Customer Accounts</i>	<i>Number Non-Residential Customer Accounts</i>	<i>Total Residential/ Non-Residential Customer Accounts</i>
<b>Program</b>			
Supplier Billing	15,664	32,380	48,044
Auto Payment	0	1,885	1,885
Budget Billing	5,314	13	5,327

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Figure 31 EGS Billing Customer Accounts: December 31, 2011  
Residential & Non-Residential**



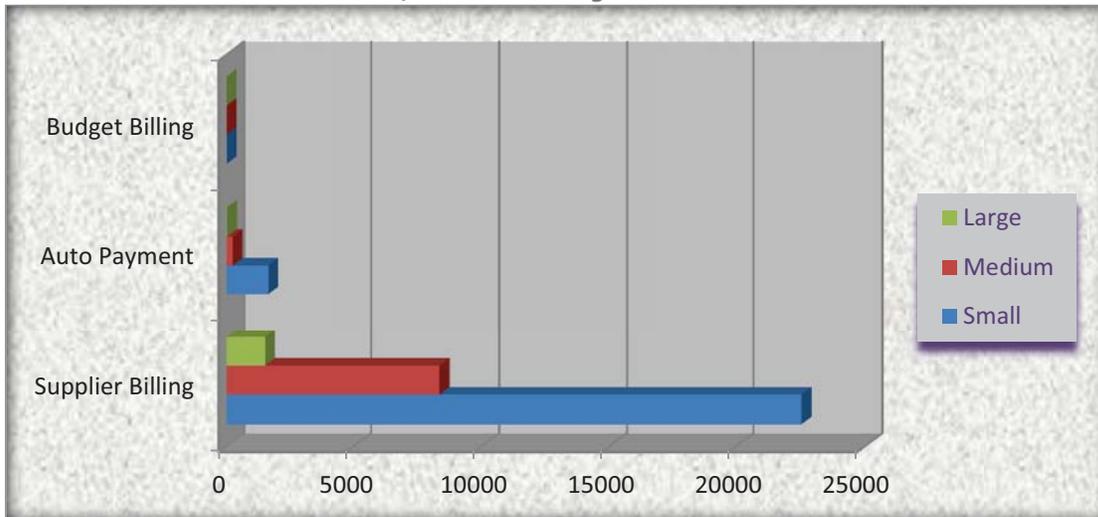
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report-- 2011"  
Data is based on reports submitted by 28 EGSs.

**Table 25b Number of EGS Billing Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**

	<b>Number Small Customer Accounts</b>	<b>Number Medium Customer Accounts</b>	<b>Number Large Customer Accounts</b>
<b>Program</b>			
Supplier Billing	22,532	8,343	1,505
Auto Payment	1,617	246	22
Budget Billing	10	3	0

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

**Figure 32 EGS Billing Customer Accounts: December 31, 2011  
Small, Medium & Large Non-Residential**



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2011"  
Data is based on reports submitted by 28 EGSs.

## VII. Appendix

**Active EGS**--An EGS that is licensed to provide retail electric generation service and is providing that service to one or more customers.

**Flat Rate Customer Account**--A customer account that is charged a fixed cents per kwh rate that changes no more frequently than monthly, excluding seasonal rates.

**Green Power Customer Account**--A retail customer account incorporating electric power supply that has greater than required renewable content as specified in section 3 of the Alternative Energy Portfolio Standards Act (73 P.S § 1648.3).

**Hourly/Real-Time Rate**— a pricing arrangement based on hourly or daily energy prices. Example: LMP-based rate or rate-based on prior-day announced price.

**Hybrid Rate Customer Account**--A retail customer account that is charged via an electric generation pricing arrangement that incorporates hourly and block rates.

**Seasonal Rates**- Rates which differ in summer/non-summer.

**Supplier Billing**- Includes all customers who are not billed by the utility for the supplier's services. Includes customers billed by a billing service other than the utility.

**Time of Use Rate**—a rate that changes at different times of the day or night or at different times during a 24-hour period or 7-day period but not as frequently as each hour to reflect the costs of serving the customer during different time periods.

## **Small, Medium & Large Non-Residential--**

### **Citizens Electric Company:**

Small Non-Residential: General light and power service under 50 kW.

Medium Non-Residential: General light and power service 50 kW minimum.

Large Non-Residential: General light and power service greater than 1000 kW, at primary voltage

### **Duquesne Light Company:**

Small Non-Residential: Small C&I customers with maximum registered peak metered demands of less than 25 kW;

Medium Non-Residential: Medium C&I customers with maximum registered peak metered demands of 25 kW or greater and less than 500 kW;

Large Non-Residential: Large C&I customers with maximum registered peak metered demands of 300 kW or greater.

### **UGI Utilities:**

Small Non-Residential: Annual peak load < 100 kW.;

Medium Non-Residential: Annual peak load 100 kW- 500 kW;

Large Non-Residential: Annual peak load > 500 kW.

Annual peak load is defined as the highest one hour usage in a twelve month period.

### **Metropolitan Edison Company:**

Small Non-Residential: Secondary service with annual usage of 120,000kWh or less;

Medium Non-Residential: Secondary service with annual usage of greater than 120,000 kWh;

Large Non-residential: Primary and transmission service with annual usage greater than 2,000,000 kWh.

### **Pennsylvania Electric Company:**

Small Non-Residential: Secondary service with annual usage of 120,000kWh or less;

Medium Non-Residential: Secondary service with annual usage of greater than 120,000 kWh;

Large Non-residential: Primary and transmission service with annual usage greater than 2,000,000 kWh.

**Pennsylvania Power Company:**

Small Non-Residential: Secondary service with annual usage of 120,000kWh or less;  
Medium Non-Residential: Secondary service with annual usage of greater than 120,000 kWh;  
Large Non-residential: Primary and transmission service with annual usage greater than 2,000,000 kWh.

**PECO Energy Company:**

Small Non-Residential: Registered demand < 100 kW, GS non-demand metered, lighting;  
Medium Non-Residential: 100 kW<=registered< 500 kW;  
Large Non-Residential: Registered demand>= 500 kW, rate class EP.

**Pike County Power & Light Company:**

Small Non-Residential: Small Commercial & Industrial General Service- Secondary Service & Municipal/Private Lighting  
Medium Non-Residential: N/A  
Large Non-Residential: Large Commercial/Industrial-Primary Service

**Pennsylvania Power & Light Company:**

Small Non-Residential: Secondary voltage level-rate classes: BL, GH-1, GH-2, GS-3, IS-1 and street lighting.  
Medium Non-Residential: Primary voltage level- rate classes: LP-4 and IS-P.  
Large Non-Residential: Transmission voltage level- rate classes: LP-5, LP-6 and LPEP.

**Wellsboro Electric Company:**

Small Non-Residential: Small-Commercial-demand under 7 kilowatts or less  
Medium Non-Residential: Small-Commercial-demand of not less than 7 kilowatts  
Large Non-Residential-Large-Commercial-primary voltage not less than 50 kilowatts

**West Penn Power Company:**

Small Non-Residential: Rate Schedules 20, 22, 23 & 24.  
Medium Non-Residential: Rate Schedule 30  
Large Non-Residential: Rate Schedules 40, 41, 44, 46 & Tariff 37



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